

# Local Market Update

## Single Family Homes

### March 2017



March 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	13	16	-19%	12	10	20%	\$1,642,500	\$1,311,500	25%	90.6%	90.8%	0%	26	20	30%	50	39	28%
Ala Moana - Kakaako	1-2-3	0	1	-	0	1	-	\$0	\$860,000	-	0.0%	98.4%	-	0	27	-	1	1	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	17	10	70%	2	8	-75%	\$858,500	\$1,048,630	-18%	109.0%	91.3%	19%	13	28	-54%	29	24	21%
Ewa Plain	1-9-1	98	72	36%	64	64	0%	\$627,500	\$627,500	0%	97.7%	99.8%	-2%	12	12	0%	159	94	69%
Hawaii Kai	1-3-9	29	19	53%	13	14	-7%	\$1,150,000	\$1,137,000	1%	92.0%	96.6%	-5%	28	14	100%	64	55	16%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	40	44	-9%	27	22	23%	\$1,100,000	\$1,100,000	0%	93.6%	94.2%	-1%	31	24	29%	103	85	21%
Kalihi - Palama	1-1-2 to 1-1-7	16	10	60%	8	11	-27%	\$812,500	\$477,000	70%	100.1%	96.4%	4%	31	21	48%	49	25	96%
Kaneohe	Selected 1-4-4 to 1-4-7	29	17	71%	24	22	9%	\$824,500	\$778,000	6%	97.2%	98.0%	-1%	15	13	15%	65	50	30%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	29	30	-3%	20	10	100%	\$977,500	\$892,500	10%	98.8%	100.6%	-2%	13	27	-52%	77	59	31%
Makaha - Nanakuli	1-8-1 to 1-8-9	52	32	63%	33	21	57%	\$382,000	\$430,000	-11%	96.0%	100.0%	-4%	17	26	-35%	105	79	33%
Makakilo	1-9-2 to 1-9-3	24	20	20%	10	13	-23%	\$762,500	\$706,000	8%	98.7%	96.7%	2%	12	25	-52%	49	28	75%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	14	15	-7%	8	10	-20%	\$1,499,400	\$872,500	72%	98.3%	89.6%	10%	10	40	-75%	39	38	3%
Milliani	Selected 1-9-4 to 1-9-5	24	25	-4%	14	18	-22%	\$682,500	\$683,500	0%	97.5%	101.3%	-4%	10	10	0%	45	29	55%
Moanalua - Salt Lake	1-1-1	1	5	-80%	2	1	100%	\$877,500	\$985,000	-11%	92.1%	93.8%	-2%	69	65	6%	10	6	67%
North Shore	1-5-6 to 1-6-9	18	7	157%	7	11	-36%	\$789,500	\$1,000,000	-21%	100.0%	77.0%	30%	26	90	-71%	68	54	26%
Pearl City - Aiea	1-9-6 to 1-9-9	25	30	-17%	24	25	-4%	\$751,250	\$732,000	3%	97.9%	97.0%	1%	10	16	-38%	65	38	71%
Wahiawa	1-7-1 to 1-7-7	8	12	-33%	7	5	40%	\$590,000	\$520,000	13%	98.3%	100.2%	-2%	38	16	138%	26	9	189%
Waialae - Kahala	1-3-5	14	17	-18%	11	6	83%	\$1,690,000	\$2,269,000	-26%	89.5%	97.8%	-8%	37	26	42%	75	73	3%
Waikiki	1-2-6	1	0	-	1	0	-	\$1,103,000	\$0	-	84.8%	0.0%	-	120	0	-	3	0	-
Waipahu	1-9-4	29	27	7%	16	18	-11%	\$646,000	\$634,500	2%	100.2%	99.4%	1%	15	21	-29%	41	31	32%
Windward Coast	1-4-8 to 1-5-5	11	6	83%	6	7	-14%	\$785,000	\$515,000	52%	92.4%	98.1%	-6%	25	19	32%	36	27	33%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	38	44	-14%	21	22	-5%	\$1,285,000	\$1,117,500	15%	99.2%	91.2%	9%	25	20	25%
Ala Moana - Kakaako	1-2-3	2	3	-33%	0	4	-	\$0	\$795,000	-	0.0%	92.3%	-	0	49	-
Downtown - Nuuanu	1-1-8 to 1-2-2	41	34	21%	18	18	0%	\$809,225	\$993,630	-19%	93.8%	88.0%	7%	14	31	-55%
Ewa Plain	1-9-1	252	223	13%	162	147	10%	\$630,500	\$613,000	3%	97.8%	98.9%	-1%	15	13	15%
Hawaii Kai	1-3-9	76	67	13%	37	41	-10%	\$1,040,000	\$1,140,000	-9%	94.5%	96.6%	-2%	22	24	-8%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	98	103	-5%	63	55	15%	\$1,029,900	\$955,000	8%	93.6%	97.9%	-4%	42	17	147%
Kalihi - Palama	1-1-2 to 1-1-7	46	30	53%	27	27	0%	\$800,000	\$650,000	23%	100.1%	93.0%	8%	20	21	-5%
Kaneohe	Selected 1-4-4 to 1-4-7	76	68	12%	54	41	32%	\$857,500	\$765,000	12%	96.6%	95.7%	1%	20	16	25%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	79	88	-10%	40	37	8%	\$940,000	\$918,000	2%	96.4%	97.1%	-1%	17	33	-48%
Makaha - Nanakuli	1-8-1 to 1-8-9	133	124	7%	66	60	10%	\$422,500	\$427,500	-1%	100.0%	98.6%	1%	26	22	18%
Makakilo	1-9-2 to 1-9-3	57	53	8%	24	31	-23%	\$754,500	\$695,000	9%	99.3%	97.7%	2%	18	27	-33%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	45	40	13%	25	27	-7%	\$1,050,000	\$950,000	11%	87.9%	95.2%	-8%	17	59	-71%
Milliani	Selected 1-9-4 to 1-9-5	56	63	-11%	40	58	-31%	\$705,000	\$712,000	-1%	97.2%	96.3%	1%	14	31	-55%
Moanalua - Salt Lake	1-1-1	7	12	-42%	6	8	-25%	\$820,000	\$894,500	-8%	93.8%	92.8%	1%	19	33	-42%
North Shore	1-5-6 to 1-6-9	54	40	35%	25	25	0%	\$769,750	\$770,000	0%	97.2%	96.3%	1%	13	64	-80%
Pearl City - Aiea	1-9-6 to 1-9-9	84	81	4%	63	62	2%	\$740,000	\$740,000	0%	98.7%	96.1%	3%	12	16	-25%
Wahiawa	1-7-1 to 1-7-7	22	26	-15%	20	18	11%	\$590,000	\$534,000	10%	96.0%	99.4%	-3%	19	17	12%
Waialae - Kahala	1-3-5	50	53	-6%	30	21	43%	\$1,952,500	\$2,100,000	-7%	97.6%	92.1%	6%	48	20	140%
Waikiki	1-2-6	2	1	100%	1	1	0%	\$1,103,000	\$390,000	183%	84.8%	100.0%	-15%	120	0	-
Waipahu	1-9-4	63	72	-13%	42	49	-14%	\$658,500	\$613,000	7%	102.2%	96.5%	6%	13	17	-24%
Windward Coast	1-4-8 to 1-5-5	29	24	21%	13	17	-24%	\$755,000	\$550,000	37%	91.5%	86.6%	6%	41	32	28%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos March 2017



March 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	-	1	-	-	1	-	-	\$675,000	-	-	96.4%	-	-	111	-	1	2	0%
Ala Moana - Kakaako	1-2-3	70	55	27%	34	50	-32%	\$498,000	\$520,000	-4%	98.7%	98.3%	0%	20	51	-61%	222	192	16%
Downtown - Nuuanu	1-1-8 to 1-2-2	46	34	35%	31	30	3%	\$382,500	\$462,500	-17%	94.4%	97.5%	-3%	27	27	0%	116	99	17%
Ewa Plain	1-9-1	68	59	15%	39	39	0%	\$463,000	\$432,500	7%	100.9%	98.3%	3%	9	16	-44%	98	64	53%
Hawaii Kai	1-3-9	24	21	14%	17	23	-26%	\$675,000	\$618,000	9%	93.1%	100.5%	-7%	15	14	7%	55	45	22%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	16	8	100%	7	11	-36%	\$529,800	\$525,000	1%	100.0%	97.2%	3%	14	22	-36%	20	12	67%
Kalihi - Palama	1-1-2 to 1-1-7	24	12	100%	6	10	-40%	\$317,500	\$385,000	-18%	100.0%	90.2%	11%	12	20	-40%	31	19	63%
Kaneohe	Selected 1-4-4 to 1-4-7	26	16	63%	23	15	53%	\$490,000	\$505,000	-3%	98.4%	101.0%	-3%	7	11	-36%	43	17	153%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	10	15	-33%	9	12	-25%	\$455,000	\$396,000	15%	97.8%	96.0%	2%	98	95	3%	43	52	-17%
Makaha - Nanakuli	1-8-1 to 1-8-9	32	28	14%	18	25	-28%	\$137,950	\$136,000	1%	96.5%	100.7%	-4%	12	26	-54%	85	56	52%
Makakilo	1-9-2 to 1-9-3	22	13	69%	17	14	21%	\$347,000	\$372,500	-7%	100.6%	102.3%	-2%	22	9	144%	29	15	93%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	81	72	13%	61	54	13%	\$400,000	\$337,500	19%	97.6%	99.4%	-2%	20	14	43%	213	150	42%
Mililani	Selected 1-9-4 to 1-9-5	49	41	20%	30	33	-9%	\$356,000	\$352,000	1%	100.4%	102.0%	-2%	10	8	25%	54	23	135%
Moanalua - Salt Lake	1-1-1	27	23	17%	22	19	16%	\$371,500	\$350,000	6%	96.6%	113.6%	-15%	11	9	22%	48	20	140%
North Shore	1-5-6 to 1-6-9	15	10	50%	5	7	-29%	\$325,000	\$335,000	-3%	99.1%	100.0%	-1%	61	34	79%	18	18	0%
Pearl City - Aiea	1-9-6 to 1-9-9	39	38	3%	36	27	33%	\$379,000	\$360,000	5%	99.7%	97.3%	2%	11	16	-31%	72	43	67%
Wahiawa	1-7-1 to 1-7-7	2	2	0%	3	2	50%	\$225,000	\$118,500	90%	97.8%	96.0%	2%	7	12	-42%	8	4	100%
Waialae - Kahala	1-3-5	10	15	-33%	6	5	20%	\$673,500	\$518,000	30%	99.9%	103.6%	-4%	50	12	317%	25	12	108%
Waikiki	1-2-6	160	168	-5%	114	93	23%	\$417,500	\$400,000	4%	96.1%	95.2%	1%	38	40	-5%	474	471	1%
Waipahu	1-9-4	31	21	48%	16	21	-24%	\$363,250	\$320,000	14%	97.8%	100.1%	-2%	6	19	-68%	35	10	250%
Windward Coast	1-4-8 to 1-5-5	2	8	-75%	1	0	-	\$335,000	\$0	-	91.0%	0.0%	-	85	0	-	18	18	0%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	2	-	0	1	-	\$0	\$675,000	-	0.0%	96.4%	-	0	111	-
Ala Moana - Kakaako	1-2-3	203	169	20%	117	100	17%	\$560,000	\$466,500	20%	100.0%	98.2%	2%	28	46	-39%
Downtown - Nuuanu	1-1-8 to 1-2-2	128	121	6%	70	73	-4%	\$381,250	\$387,500	-2%	96.6%	100.0%	-3%	22	17	29%
Ewa Plain	1-9-1	151	161	-6%	104	110	-5%	\$445,000	\$430,250	3%	101.3%	98.9%	2%	10	16	-38%
Hawaii Kai	1-3-9	68	75	-9%	42	44	-5%	\$670,000	\$627,500	7%	99.3%	99.4%	0%	20	19	5%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	31	33	-6%	17	19	-11%	\$528,000	\$550,000	-4%	101.1%	100.2%	1%	22	13	69%
Kalihi - Palama	1-1-2 to 1-1-7	47	34	38%	22	26	-15%	\$408,000	\$375,000	9%	102.3%	95.7%	7%	27	25	8%
Kaneohe	Selected 1-4-4 to 1-4-7	62	49	27%	44	41	7%	\$496,000	\$500,000	-1%	99.5%	102.1%	-3%	9	12	-25%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	31	44	-30%	27	20	35%	\$455,000	\$428,000	6%	97.0%	90.3%	7%	78	74	5%
Makaha - Nanakuli	1-8-1 to 1-8-9	88	73	21%	43	47	-9%	\$140,450	\$135,000	4%	97.5%	97.8%	0%	31	30	3%
Makakilo	1-9-2 to 1-9-3	47	39	21%	44	29	52%	\$347,000	\$382,000	-9%	100.6%	100.5%	0%	12	10	20%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	248	212	17%	155	138	12%	\$370,000	\$352,500	5%	98.7%	97.9%	1%	26	19	37%
Mililani	Selected 1-9-4 to 1-9-5	126	92	37%	79	74	7%	\$340,000	\$353,000	-4%	100.2%	101.4%	-1%	10	8	25%
Moanalua - Salt Lake	1-1-1	62	59	5%	47	52	-10%	\$359,000	\$325,000	10%	99.0%	103.2%	-4%	22	9	144%
North Shore	1-5-6 to 1-6-9	26	20	30%	10	15	-33%	\$398,000	\$380,000	5%	97.1%	97.4%	0%	20	15	33%
Pearl City - Aiea	1-9-6 to 1-9-9	104	103	1%	84	71	18%	\$361,000	\$347,000	4%	100.3%	96.4%	4%	11	13	-15%
Wahiawa	1-7-1 to 1-7-7	9	11	-18%	6	5	20%	\$208,500	\$120,000	74%	96.1%	88.9%	8%	8	13	-38%
Waialae - Kahala	1-3-5	23	26	-12%	14	9	56%	\$576,500	\$562,000	3%	99.1%	101.3%	-2%	65	12	442%
Waikiki	1-2-6	417	431	-3%	260	231	13%	\$385,000	\$375,000	3%	96.5%	96.2%	0%	37	38	-3%
Waipahu	1-9-4	75	63	19%	46	45	2%	\$393,000	\$322,500	22%	99.9%	99.2%	1%	8	18	-56%
Windward Coast	1-4-8 to 1-5-5	14	14	0%	4	3	33%	\$303,500	\$250,000	21%	96.0%	89.3%	8%	91	12	658%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2017

Aina Haina - Kuliouou

1-3-6 to 1-3-8

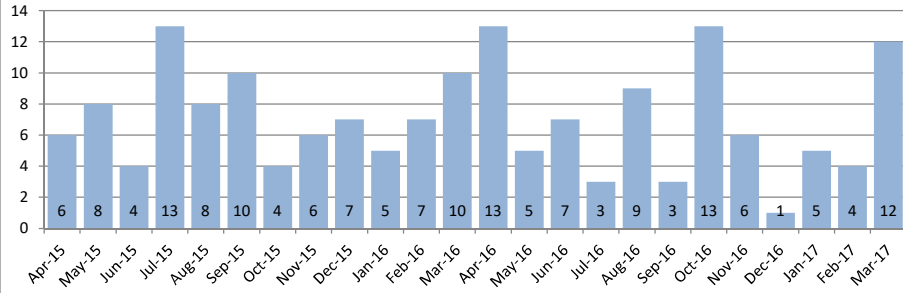


March 2017

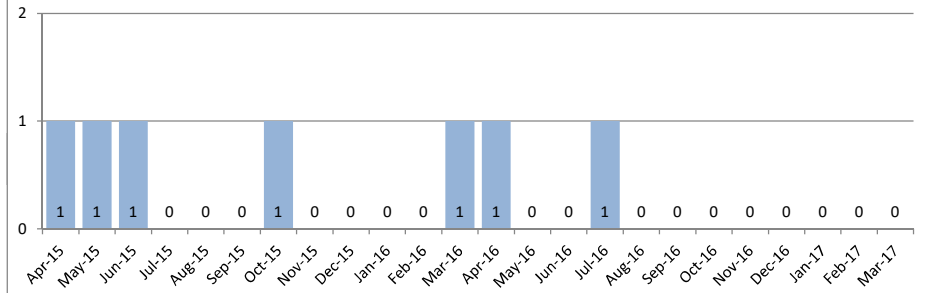
Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	13	16	-19%	38	44	-14%
Closed Sales	12	10	20%	21	22	-5%
Median Sales Price	\$1,642,500	\$1,311,500	25%	\$1,285,000	\$1,117,500	15%
Percent of Original List Price Received	90.6%	90.8%	0%	99.2%	91.2%	9%
Median Days on Market Until Sale	26	20	30%	25	20	25%
Inventory of Homes for Sale	50	39	28%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	1	-	0	2	-
Closed Sales	0	1	-	0	1	-
Median Sales Price	\$0	\$675,000	-	\$0	\$675,000	-
Percent of Original List Price Received	0.0%	96.4%	-	0.0%	96.4%	-
Median Days on Market Until Sale	0	111	-	0	111	-
Inventory of Homes for Sale	1	2	-50%	-	-	-

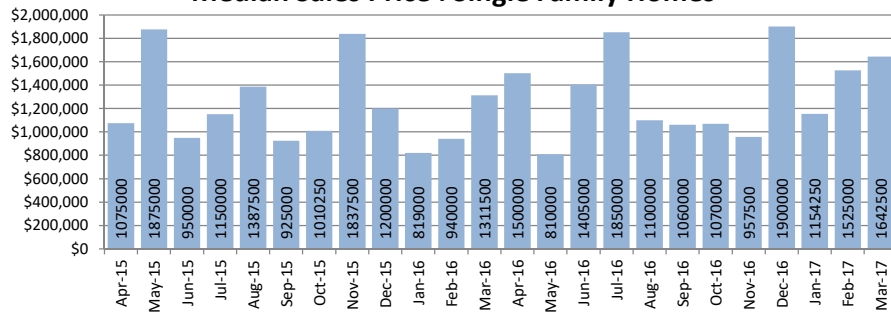
Closed Sales : Single Family Homes



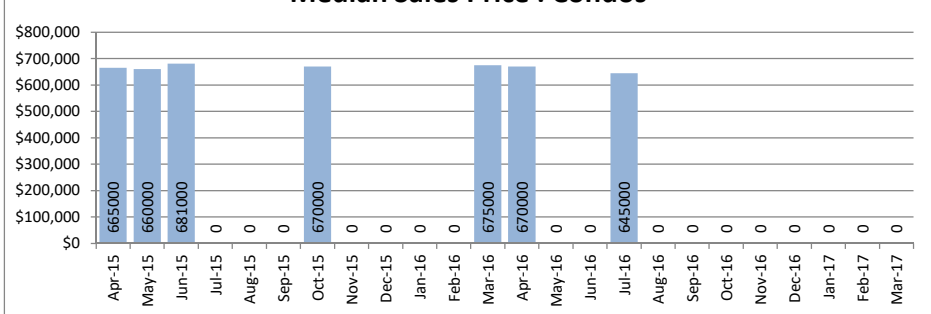
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2017

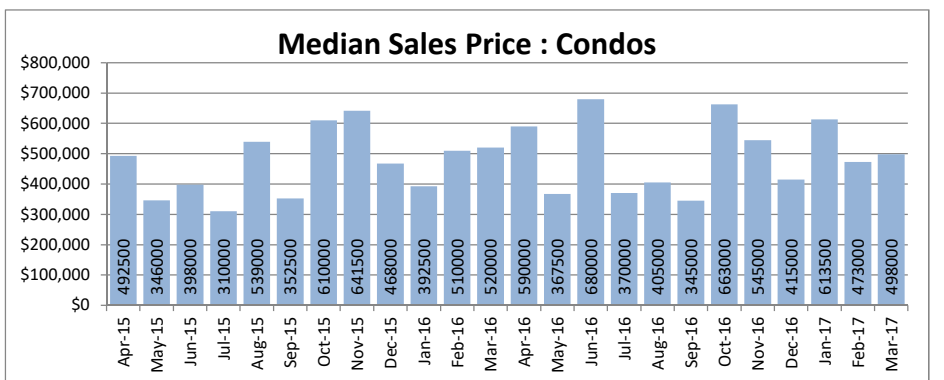
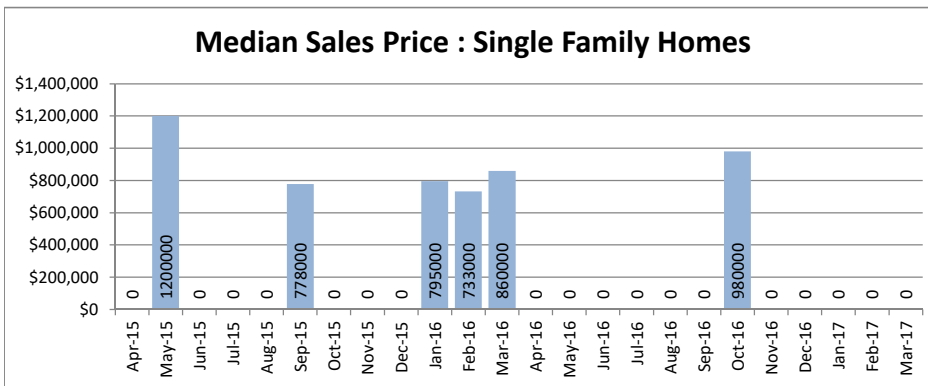
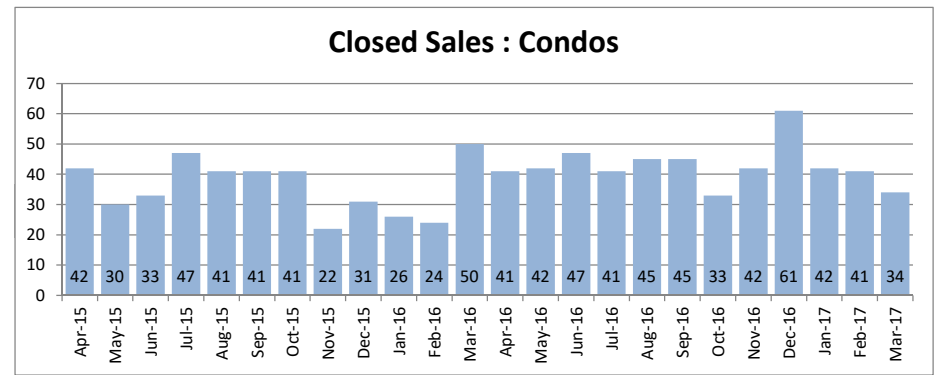
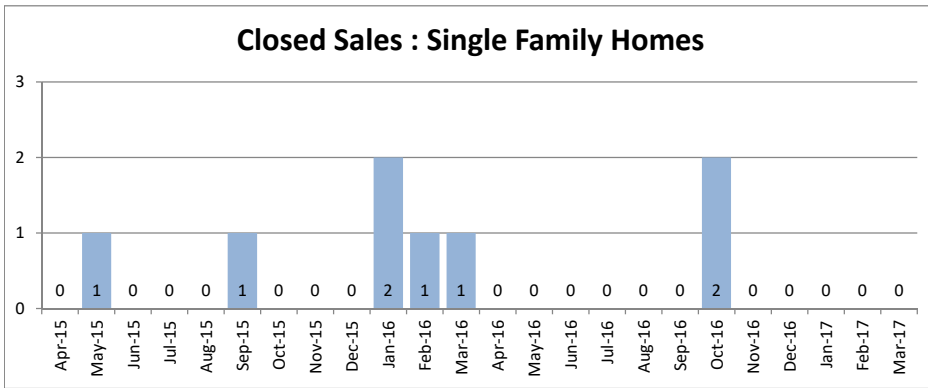


**Ala Moana - Kakaako**  
1-2-3

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	1	-	2	3	-33%
Closed Sales	0	1	-	0	4	-
Median Sales Price	\$0	\$860,000	-	\$0	\$795,000	-
Percent of Original List Price Received	0.0%	98.4%	-	0.0%	92.3%	-
Median Days on Market Until Sale	0	27	-	0	49	-
Inventory of Homes for Sale	1	1	0%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	70	55	27%	203	169	20%
Closed Sales	34	50	-32%	117	100	17%
Median Sales Price	\$498,000	\$520,000	-4%	\$560,000	\$466,500	20%
Percent of Original List Price Received	98.7%	98.3%	0%	100.0%	98.2%	2%
Median Days on Market Until Sale	20	51	-61%	28	46	-39%
Inventory of Homes for Sale	222	192	16%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2017

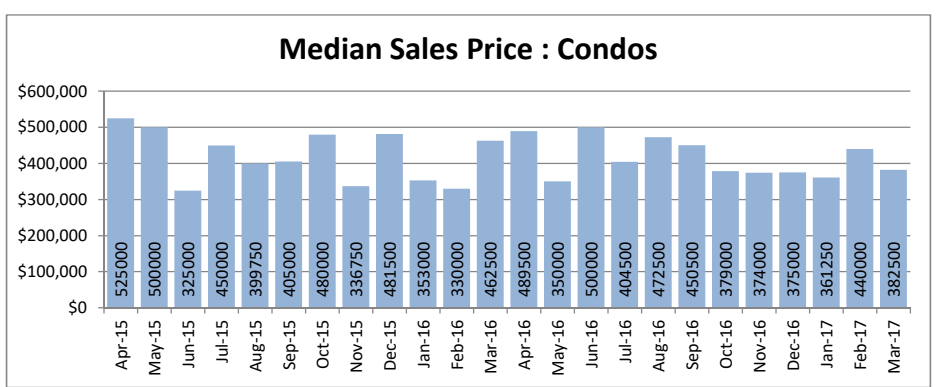
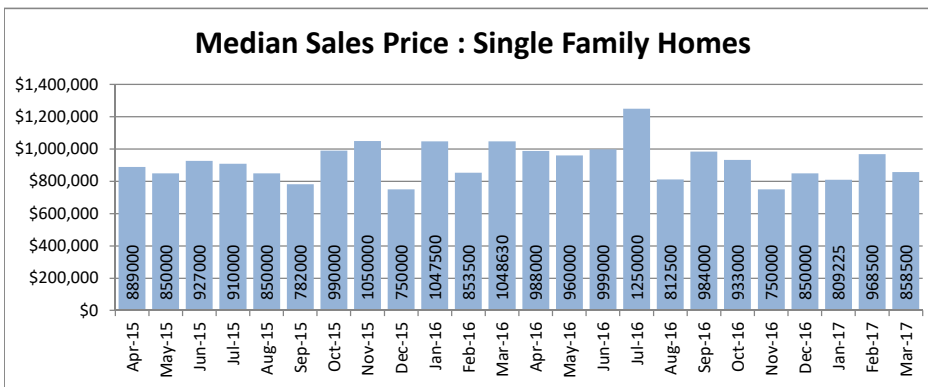
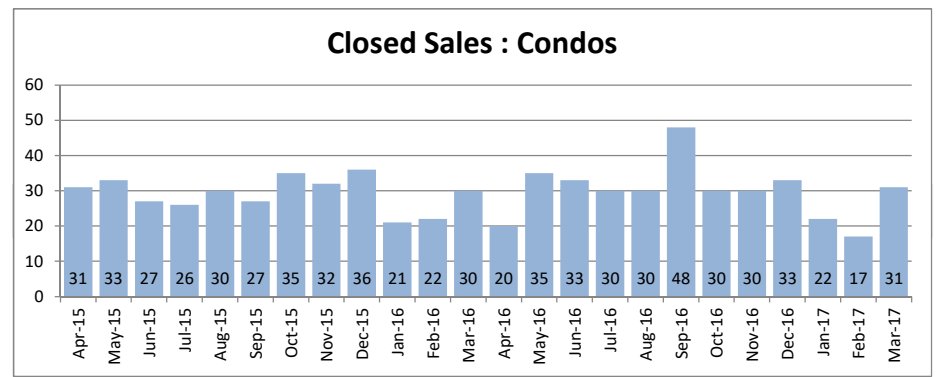
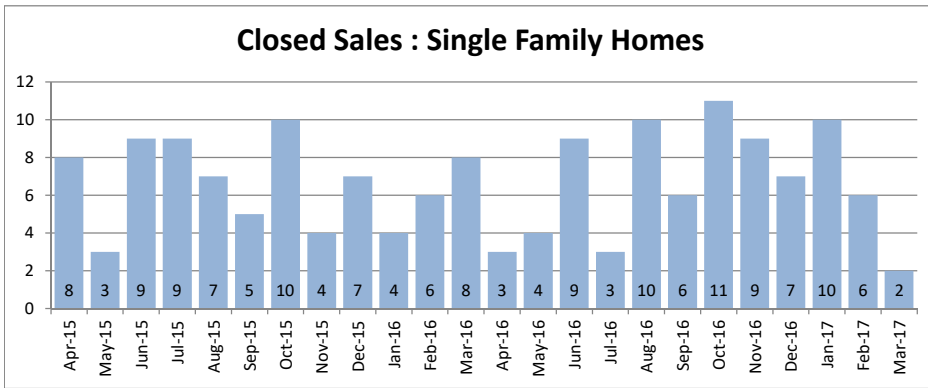


**Downtown - Nuuanu**  
1-1-8 to 1-2-2

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	17	10	70%	41	34	21%
Closed Sales	2	8	-75%	18	18	0%
Median Sales Price	\$858,500	\$1,048,630	-18%	\$809,225	\$993,630	-19%
Percent of Original List Price Received	109.0%	91.3%	19%	93.8%	88.0%	7%
Median Days on Market Until Sale	13	28	-54%	14	31	-55%
Inventory of Homes for Sale	29	24	21%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	46	34	35%	128	121	6%
Closed Sales	31	30	3%	70	73	-4%
Median Sales Price	\$382,500	\$462,500	-17%	\$381,250	\$387,500	-2%
Percent of Original List Price Received	94.4%	97.5%	-3%	96.6%	100.0%	-3%
Median Days on Market Until Sale	27	27	0%	22	17	29%
Inventory of Homes for Sale	116	99	17%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

March 2017

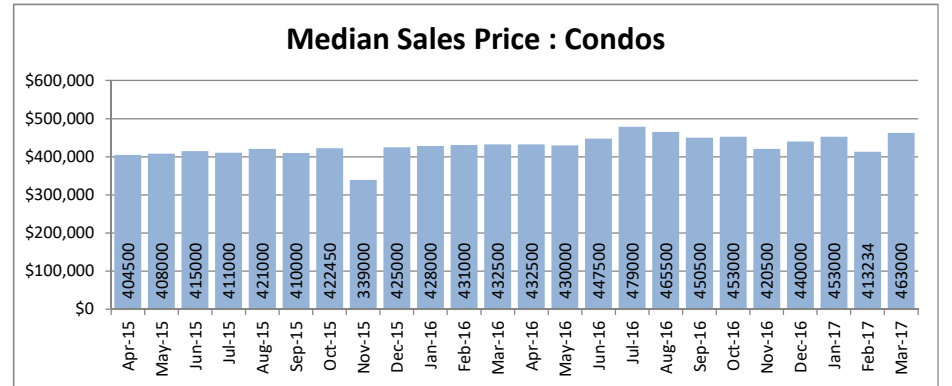
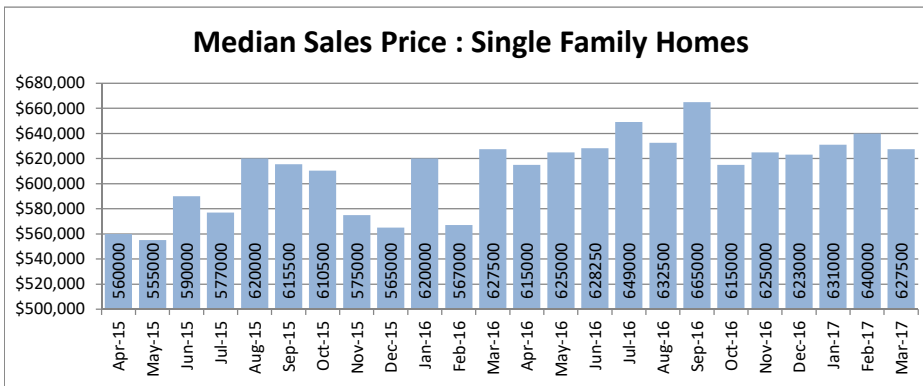
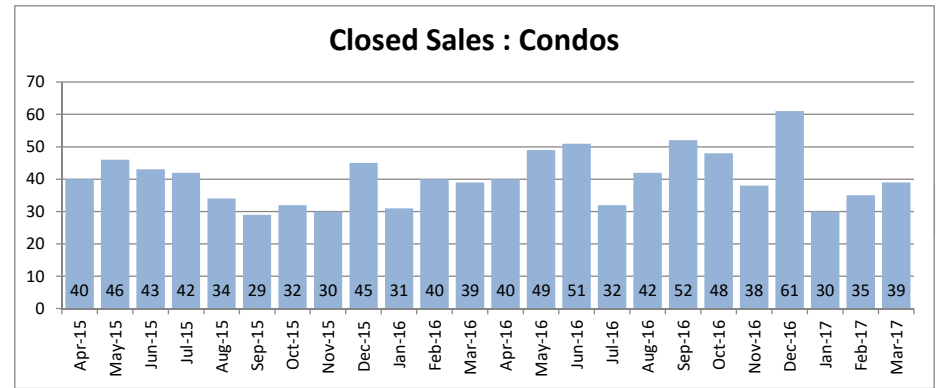
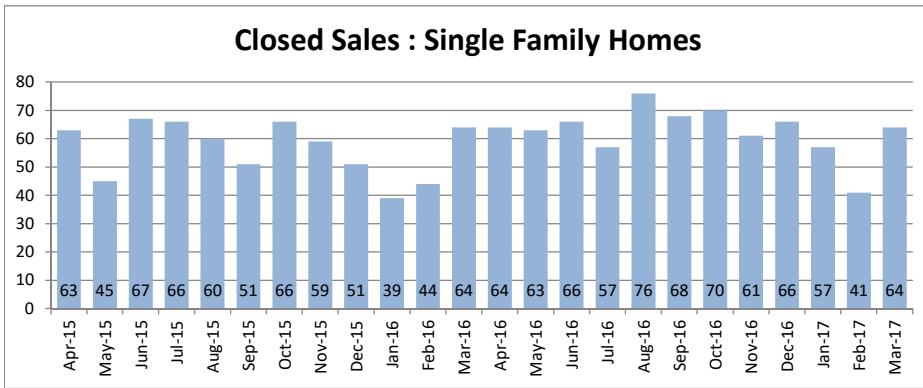


<b>Ewa Plain</b>
<b>1-9-1</b>

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	98	72	36%	252	223	13%
Closed Sales	64	64	0%	162	147	10%
Median Sales Price	\$627,500	\$627,500	0%	\$630,500	\$613,000	3%
Percent of Original List Price Received	97.7%	99.8%	-2%	97.8%	98.9%	-1%
Median Days on Market Until Sale	12	12	0%	15	13	15%
Inventory of Homes for Sale	159	91	75%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	68	59	15%	151	161	-6%
Closed Sales	39	39	0%	104	110	-5%
Median Sales Price	\$463,000	\$432,500	7%	\$445,000	\$430,250	3%
Percent of Original List Price Received	100.9%	98.3%	3%	101.3%	98.9%	2%
Median Days on Market Until Sale	9	16	-44%	10	16	-38%
Inventory of Homes for Sale	98	64	53%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

March 2017

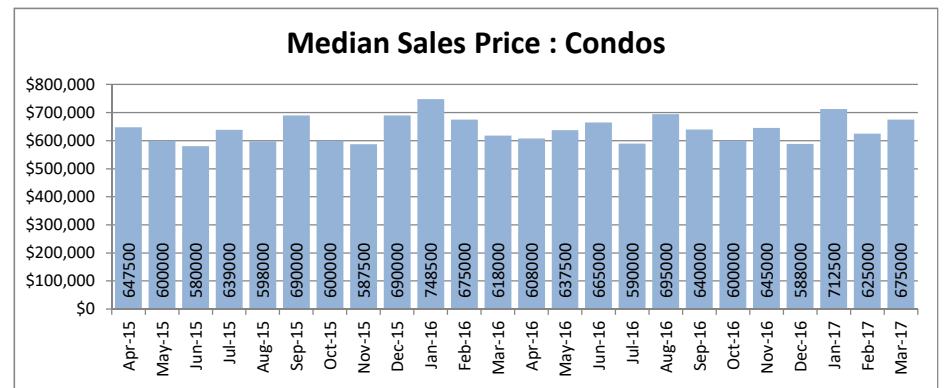
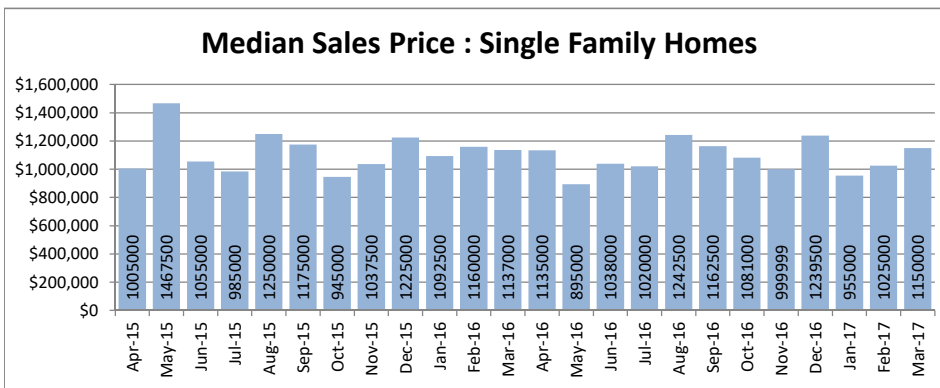
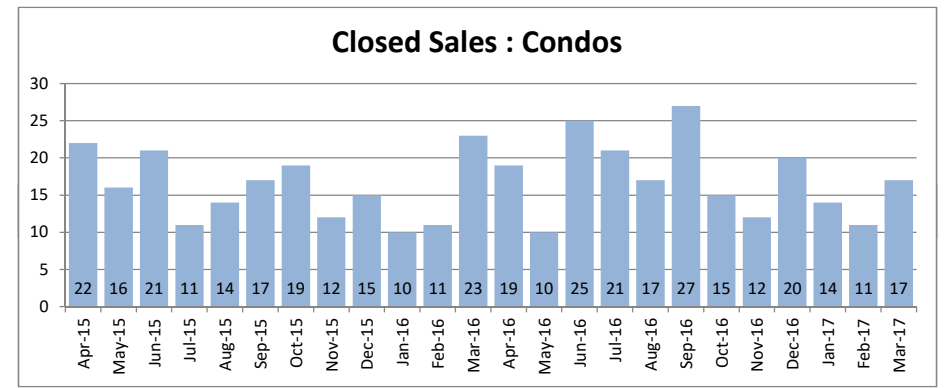
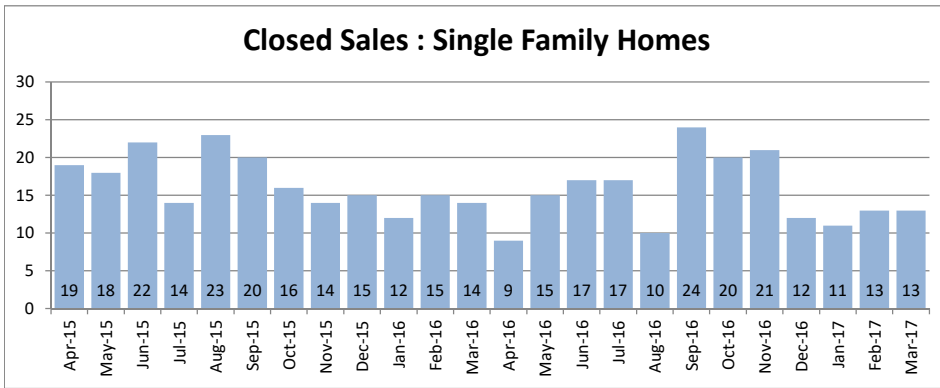


<b>Hawaii Kai</b>
<b>1-3-9</b>

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	29	19	53%	76	67	13%
Closed Sales	13	14	-7%	37	41	-10%
Median Sales Price	\$1,150,000	\$1,137,000	1%	\$1,040,000	\$1,140,000	-9%
Percent of Original List Price Received	92.0%	96.6%	-5%	94.5%	96.6%	-2%
Median Days on Market Until Sale	28	14	100%	22	24	-8%
Inventory of Homes for Sale	64	55	16%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	24	21	14%	68	75	-9%
Closed Sales	17	23	-26%	42	44	-5%
Median Sales Price	\$675,000	\$618,000	9%	\$670,000	\$627,500	7%
Percent of Original List Price Received	93.1%	100.5%	-7%	99.3%	99.4%	0%
Median Days on Market Until Sale	15	14	7%	20	19	5%
Inventory of Homes for Sale	55	45	22%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2017

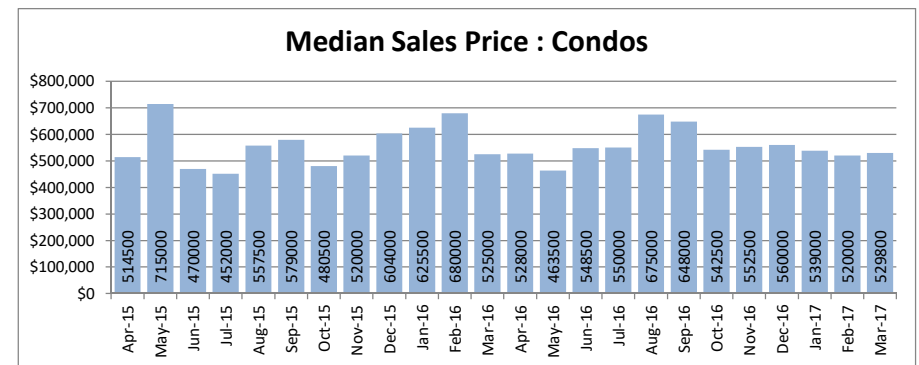
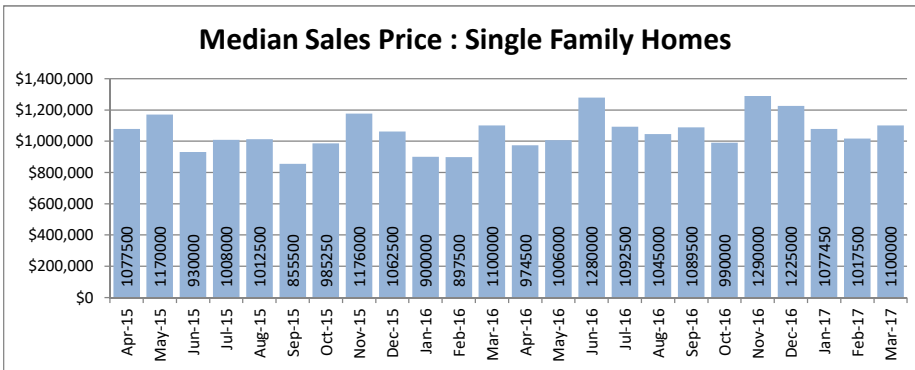
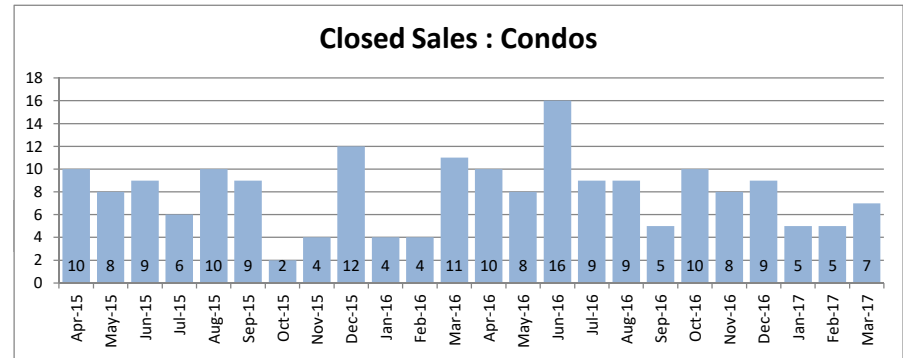
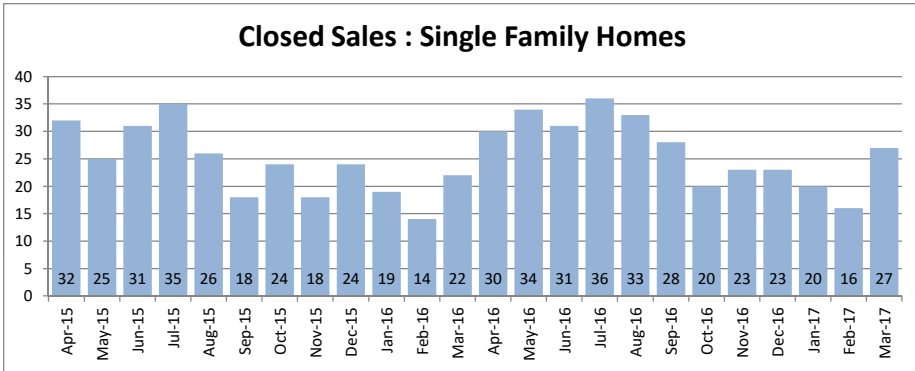


**Kailua - Waimanalo**  
1-4-1 to Selected 1-4-4

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	40	44	-9%	98	103	-5%
Closed Sales	27	22	23%	63	55	15%
Median Sales Price	\$1,100,000	\$1,100,000	0%	\$1,029,900	\$955,000	8%
Percent of Original List Price Received	93.6%	94.2%	-1%	93.6%	97.9%	-4%
Median Days on Market Until Sale	31	24	29%	42	17	147%
Inventory of Homes for Sale	103	85	21%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	8	100%	31	33	-6%
Closed Sales	7	11	-36%	17	19	-11%
Median Sales Price	\$529,800	\$525,000	1%	\$528,000	\$550,000	-4%
Percent of Original List Price Received	100.0%	97.2%	3%	101.1%	100.2%	1%
Median Days on Market Until Sale	14	22	-36%	22	13	69%
Inventory of Homes for Sale	20	12	67%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

March 2017

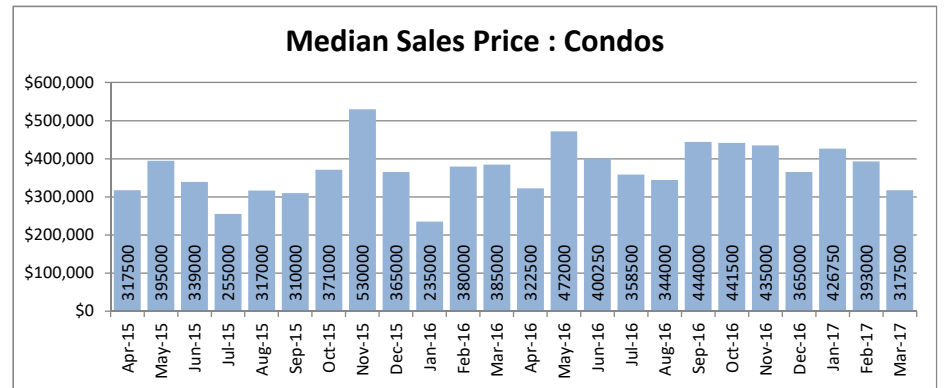
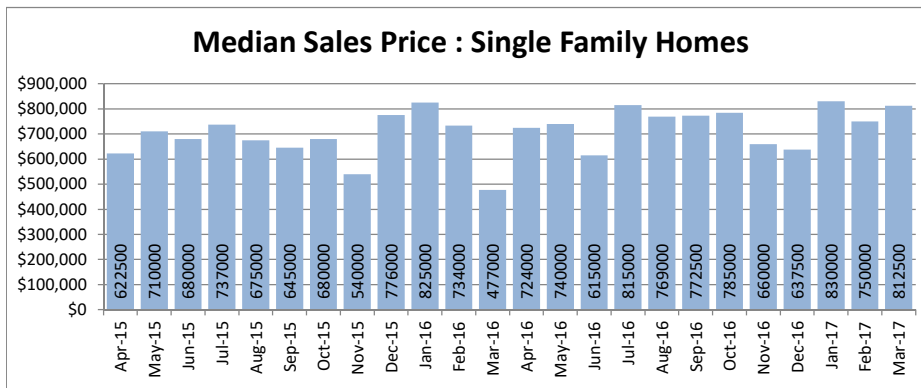
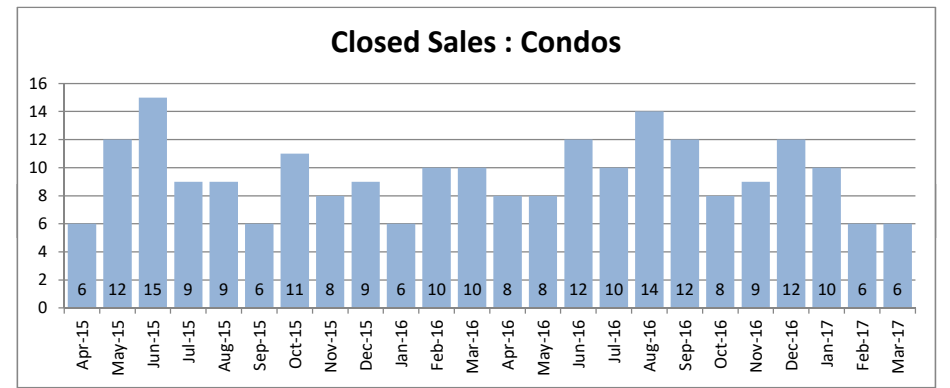
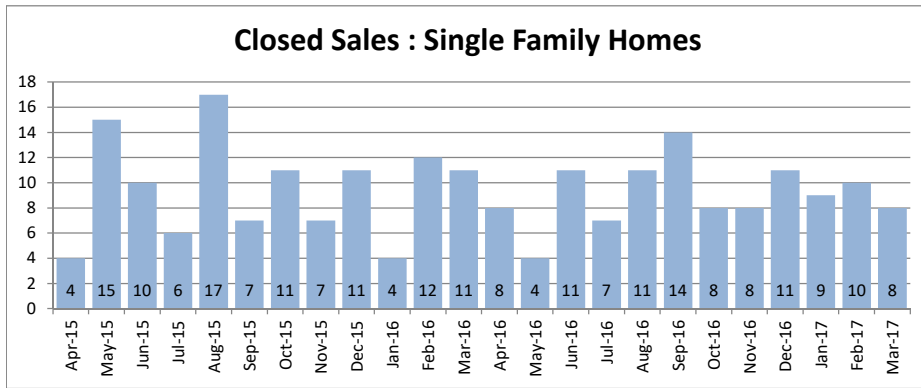


**Kalihi - Palama**  
1-1-2 to 1-1-7

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	10	60%	46	30	53%
Closed Sales	8	11	-27%	27	27	0%
Median Sales Price	\$812,500	\$477,000	70%	\$800,000	\$650,000	23%
Percent of Original List Price Received	100.1%	96.4%	4%	100.1%	93.0%	8%
Median Days on Market Until Sale	31	21	48%	20	21	-5%
Inventory of Homes for Sale	49	25	96%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	24	12	100%	47	34	38%
Closed Sales	6	10	-40%	22	26	-15%
Median Sales Price	\$317,500	\$385,000	-18%	\$408,000	\$375,000	9%
Percent of Original List Price Received	100.0%	90.2%	11%	102.3%	95.7%	7%
Median Days on Market Until Sale	12	20	-40%	27	25	8%
Inventory of Homes for Sale	31	19	63%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

March 2017

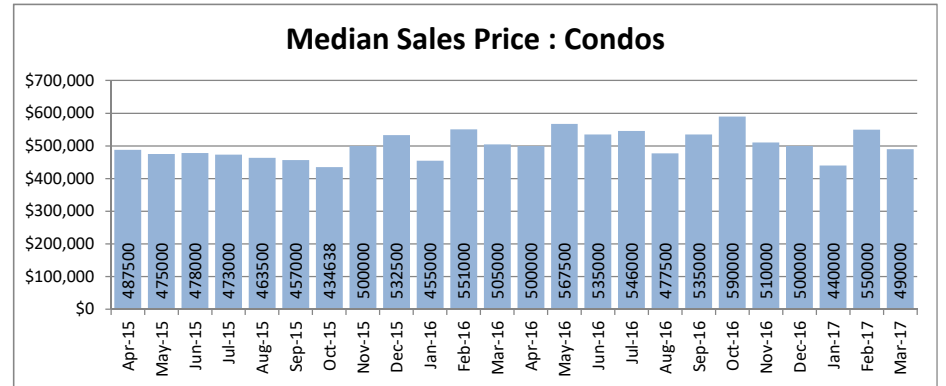
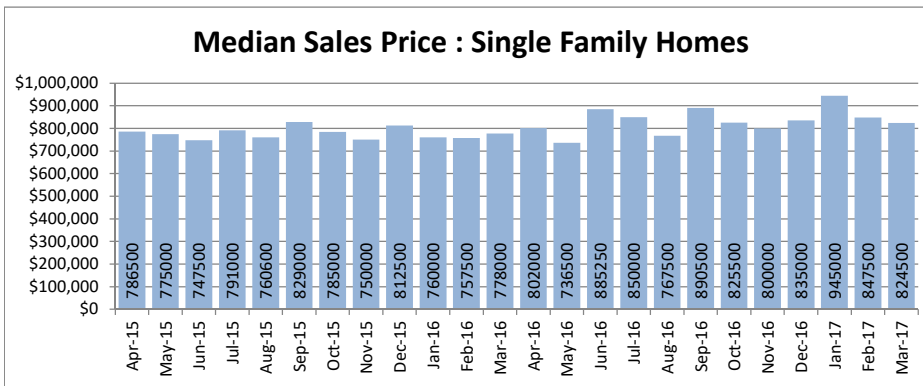
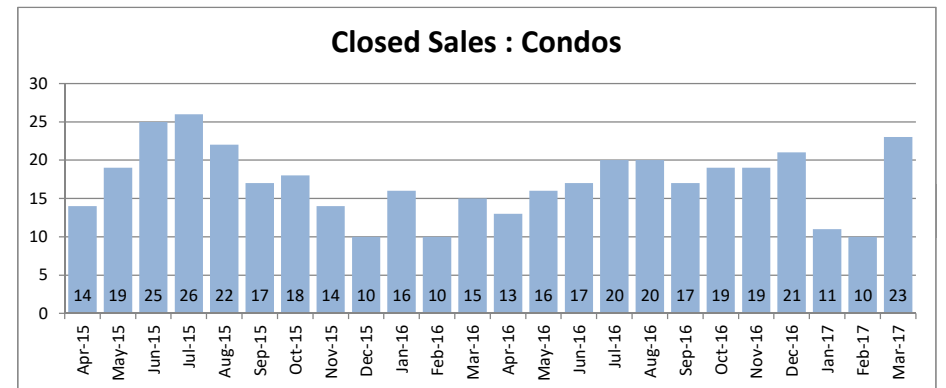
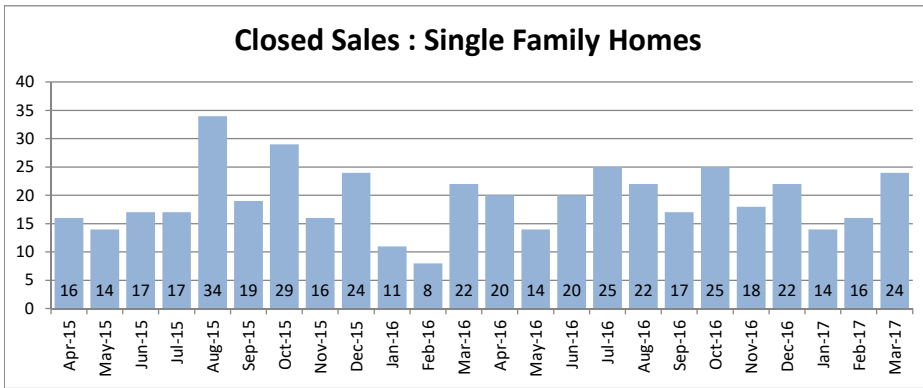


<b>Kaneohe</b>
<b>Selected 1-4-4 to 1-4-7</b>

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	29	17	71%	76	68	12%
Closed Sales	24	22	9%	54	41	32%
Median Sales Price	\$824,500	\$778,000	6%	\$857,500	\$765,000	12%
Percent of Original List Price Received	97.2%	98.0%	-1%	96.6%	95.7%	1%
Median Days on Market Until Sale	15	13	15%	20	16	25%
Inventory of Homes for Sale	65	50	30%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	26	16	63%	62	49	27%
Closed Sales	23	15	53%	44	41	7%
Median Sales Price	\$490,000	\$505,000	-3%	\$496,000	\$500,000	-1%
Percent of Original List Price Received	98.4%	101.0%	-3%	99.5%	102.1%	-3%
Median Days on Market Until Sale	7	11	-36%	9	12	-25%
Inventory of Homes for Sale	43	17	153%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

March 2017

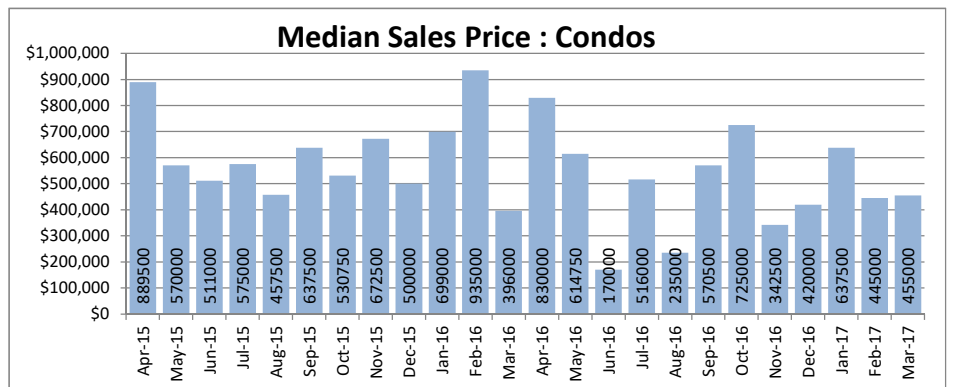
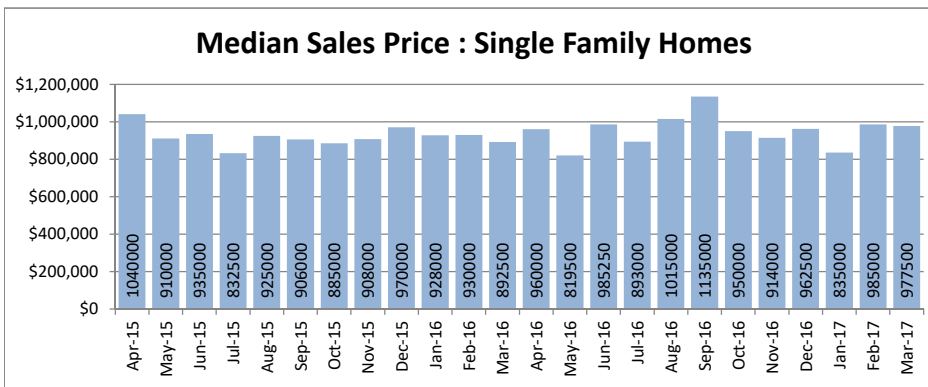
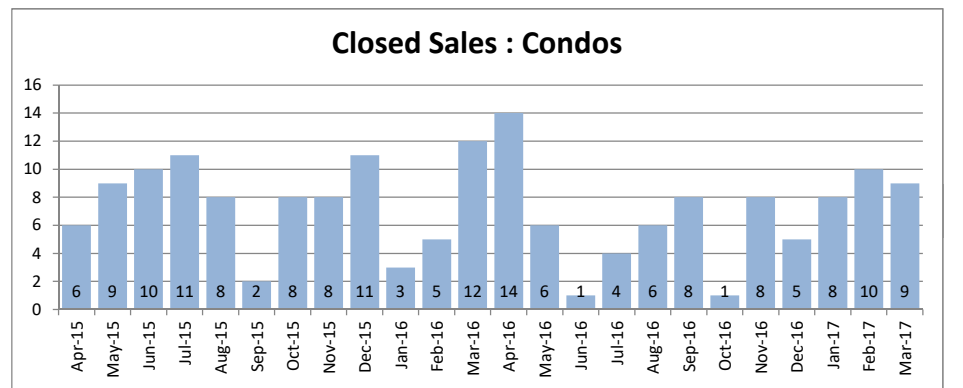
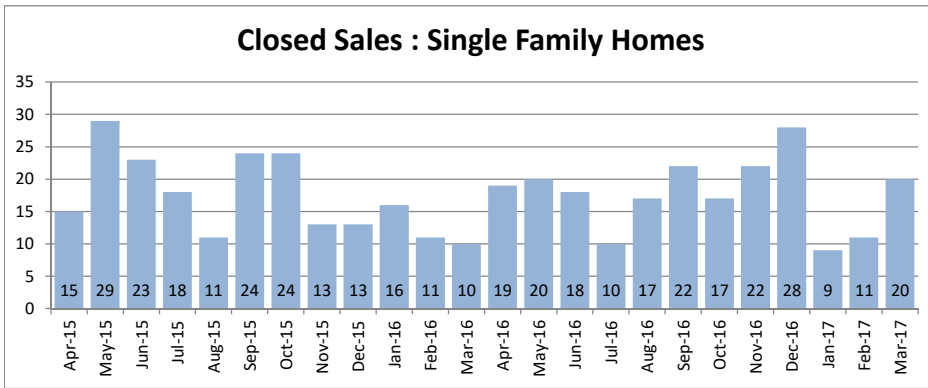


**Kapahulu - Diamond Head**  
1-3-1 to 1-3-4

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	29	30	-3%	79	88	-10%
Closed Sales	20	10	100%	40	37	8%
Median Sales Price	\$977,500	\$892,500	10%	\$940,000	\$918,000	2%
Percent of Original List Price Received	98.8%	100.6%	-2%	96.4%	97.1%	-1%
Median Days on Market Until Sale	13	27	-52%	17	33	-48%
Inventory of Homes for Sale	77	59	31%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	10	15	-33%	31	44	-30%
Closed Sales	9	12	-25%	27	20	35%
Median Sales Price	\$455,000	\$396,000	15%	\$455,000	\$428,000	6%
Percent of Original List Price Received	97.8%	96.0%	2%	97.0%	90.3%	7%
Median Days on Market Until Sale	98	95	3%	78	74	5%
Inventory of Homes for Sale	43	52	-17%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

March 2017

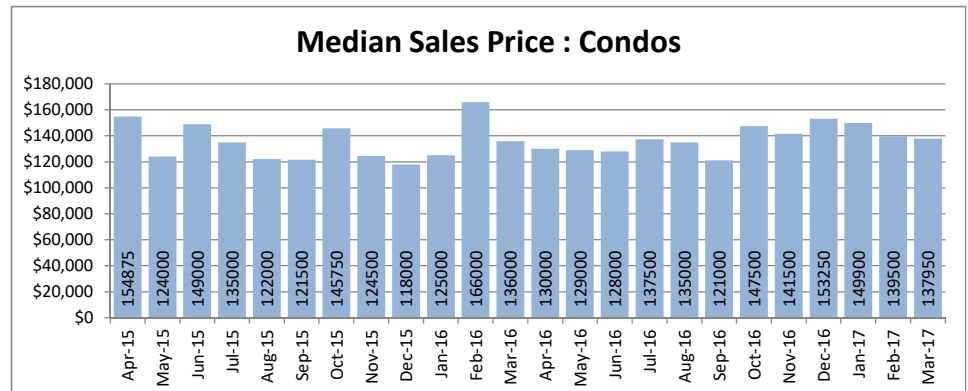
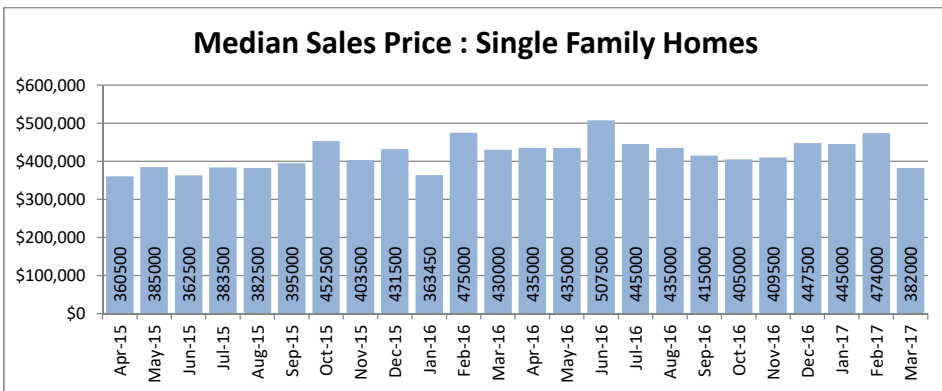
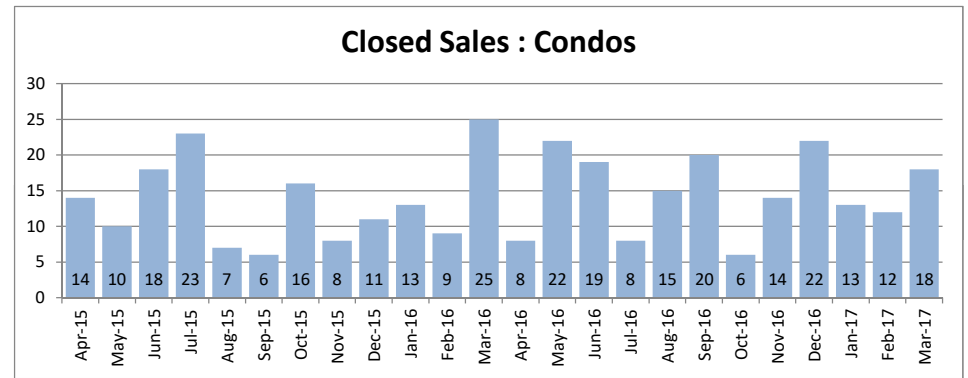
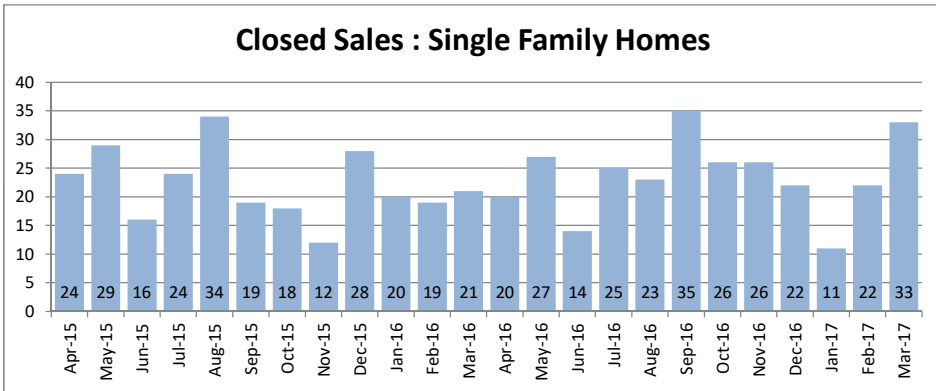


**Makaha - Nanakuli**  
1-8-1 to 1-8-9

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	52	32	63%	133	124	7%
Closed Sales	33	21	57%	66	60	10%
Median Sales Price	\$382,000	\$430,000	-11%	\$422,500	\$427,500	-1%
Percent of Original List Price Received	96.0%	100.0%	-4%	100.0%	98.6%	1%
Median Days on Market Until Sale	17	26	-35%	26	22	18%
Inventory of Homes for Sale	105	79	33%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	32	28	14%	88	73	21%
Closed Sales	18	25	-28%	43	47	-9%
Median Sales Price	\$137,950	\$136,000	1%	\$140,450	\$135,000	4%
Percent of Original List Price Received	96.5%	100.7%	-4%	97.5%	97.8%	0%
Median Days on Market Until Sale	12	26	-54%	31	30	3%
Inventory of Homes for Sale	85	56	52%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2017

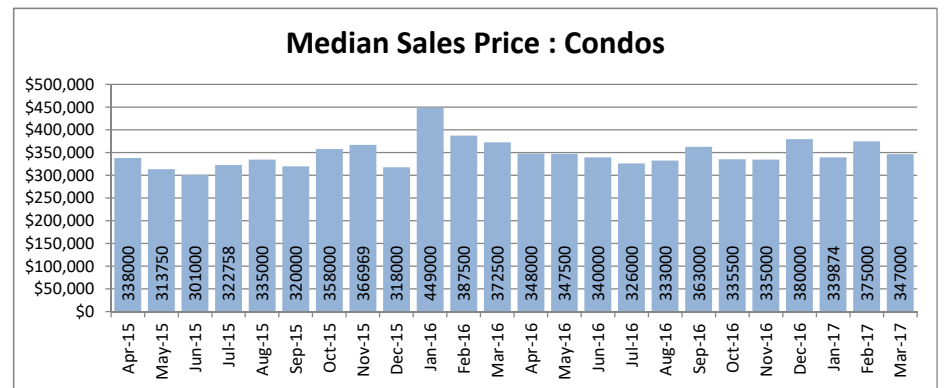
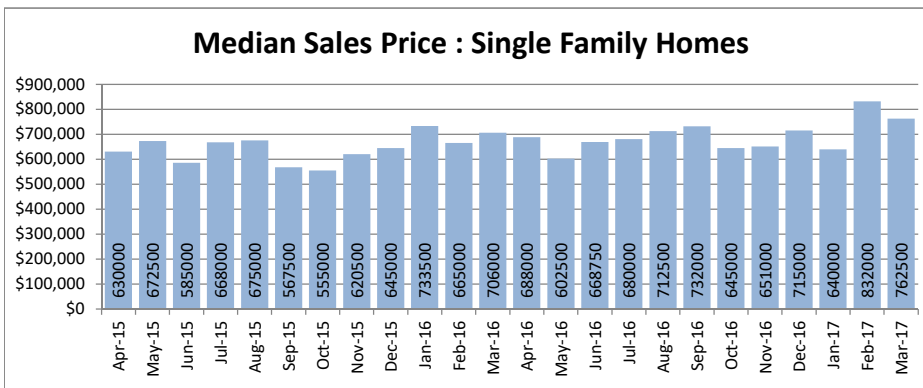
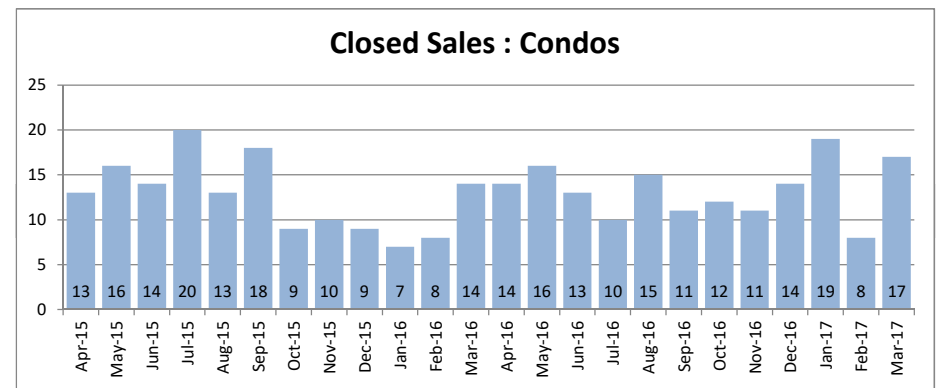
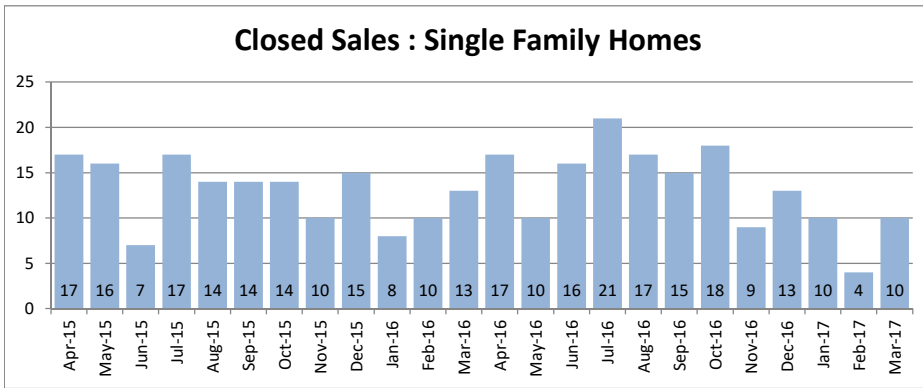


<b>Makakilo</b>
<b>1-9-2 to 1-9-3</b>

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	24	20	20%	57	53	8%
Closed Sales	10	13	-23%	24	31	-23%
Median Sales Price	\$762,500	\$706,000	8%	\$754,500	\$695,000	9%
Percent of Original List Price Received	98.7%	96.7%	2%	99.3%	97.7%	2%
Median Days on Market Until Sale	12	25	-52%	18	27	-33%
Inventory of Homes for Sale	49	28	75%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	22	13	69%	47	39	21%
Closed Sales	17	14	21%	44	29	52%
Median Sales Price	\$347,000	\$372,500	-7%	\$347,000	\$382,000	-9%
Percent of Original List Price Received	100.6%	102.3%	-2%	100.6%	100.5%	0%
Median Days on Market Until Sale	22	9	144%	12	10	20%
Inventory of Homes for Sale	29	15	93%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

March 2017

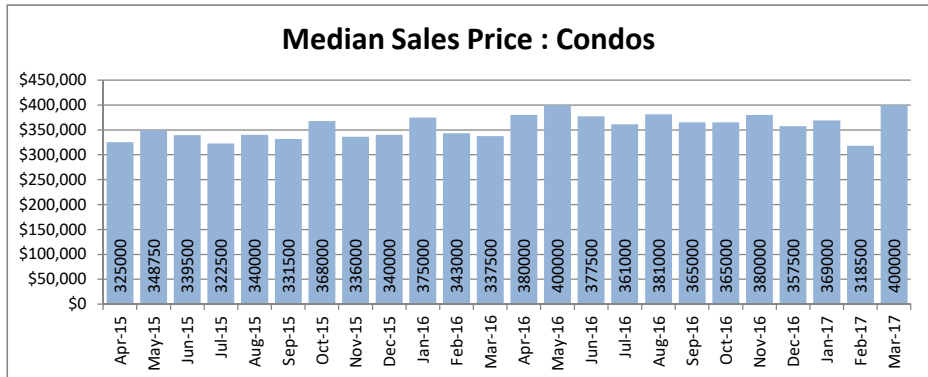
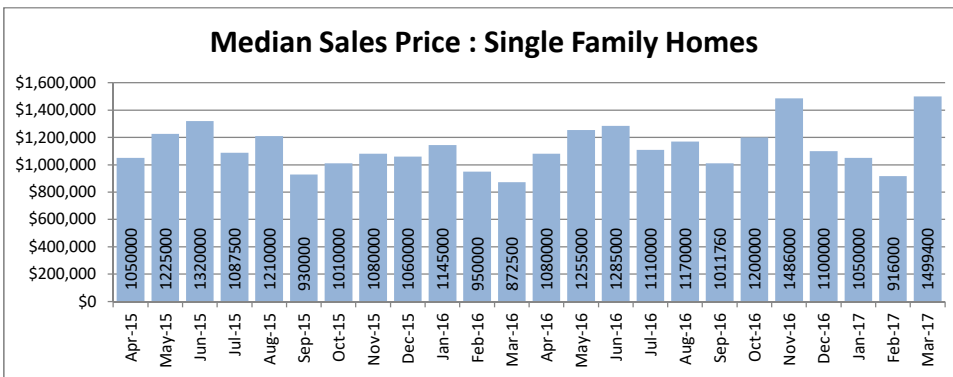
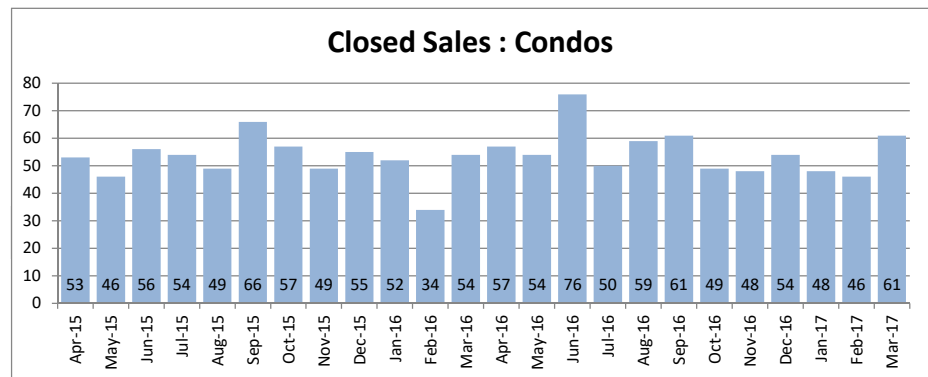
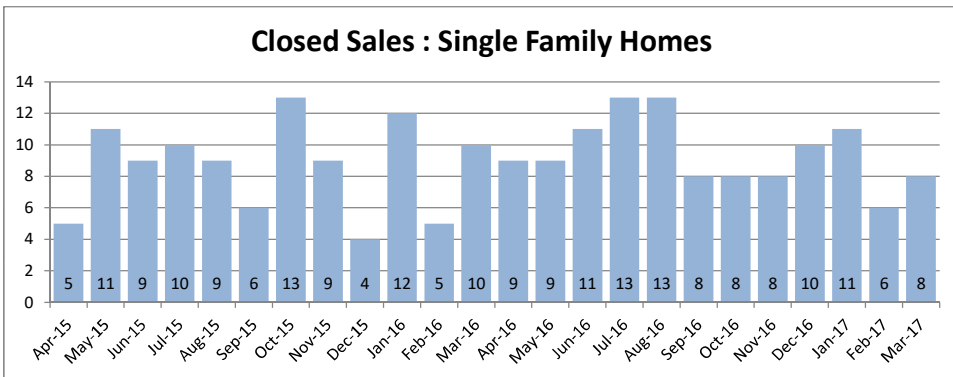


**Makiki - Moiliili**  
1-2-4 to 1-2-9 (except 1-2-6)

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	14	15	-7%	45	40	13%
Closed Sales	8	10	-20%	25	27	-7%
Median Sales Price	\$1,499,400	\$872,500	72%	\$1,050,000	\$950,000	11%
Percent of Original List Price Received	98.3%	89.6%	10%	87.9%	95.2%	-8%
Median Days on Market Until Sale	10	40	-75%	17	59	-71%
Inventory of Homes for Sale	39	38	3%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	81	72	13%	248	212	17%
Closed Sales	61	54	13%	155	138	12%
Median Sales Price	\$400,000	\$337,500	19%	\$370,000	\$352,500	5%
Percent of Original List Price Received	97.6%	99.4%	-2%	98.7%	97.9%	1%
Median Days on Market Until Sale	20	14	43%	26	19	37%
Inventory of Homes for Sale	213	150	42%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2017

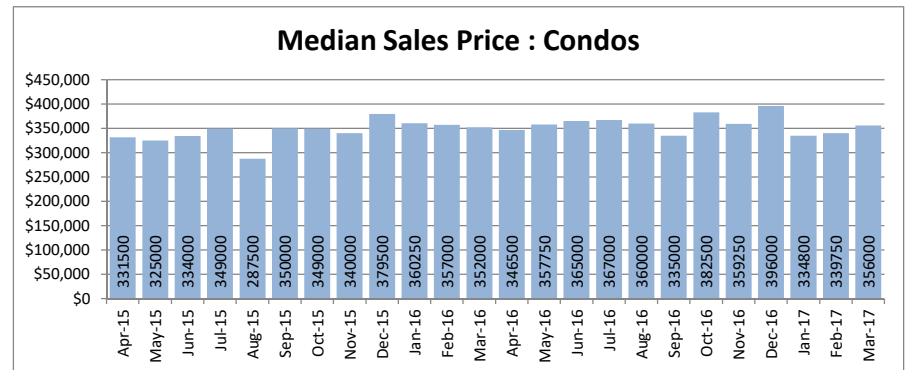
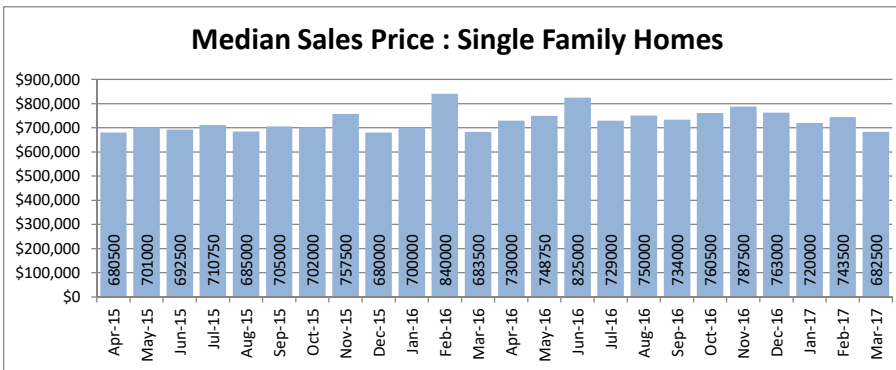
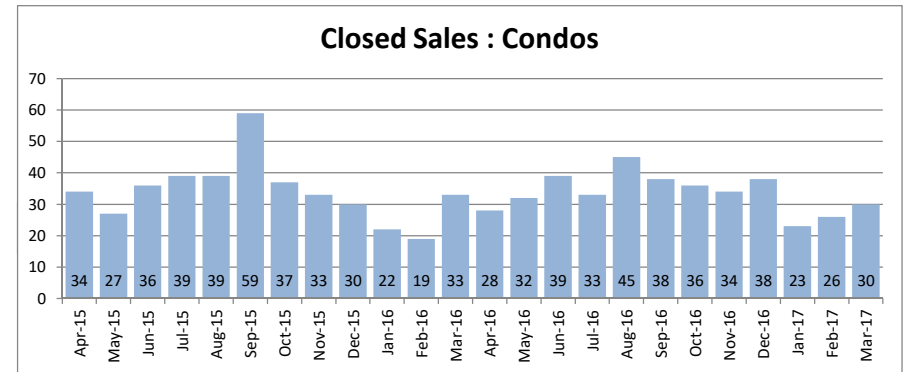
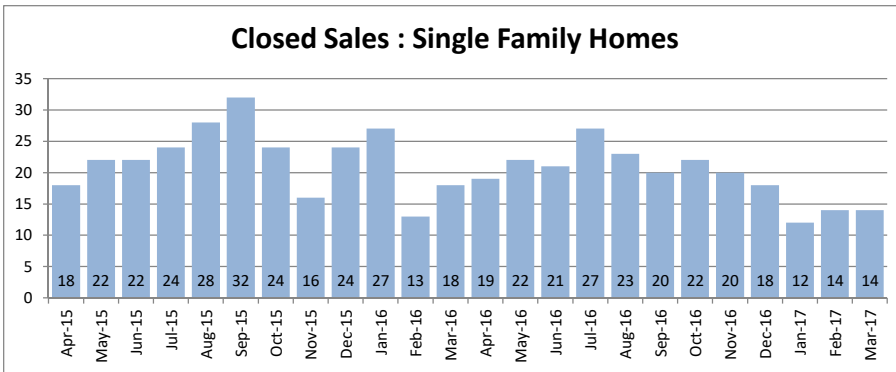


<b>Mililani</b>
Selected 1-9-4 to 1-9-5

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	24	25	-4%	56	63	-11%
Closed Sales	14	18	-22%	40	58	-31%
Median Sales Price	\$682,500	\$683,500	0%	\$705,000	\$712,000	-1%
Percent of Original List Price Received	97.5%	101.3%	-4%	97.2%	96.3%	1%
Median Days on Market Until Sale	10	10	0%	14	31	-55%
Inventory of Homes for Sale	45	29	55%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	49	41	20%	126	92	37%
Closed Sales	30	33	-9%	79	74	7%
Median Sales Price	\$356,000	\$352,000	1%	\$340,000	\$353,000	-4%
Percent of Original List Price Received	100.4%	102.0%	-2%	100.2%	101.4%	-1%
Median Days on Market Until Sale	10	8	25%	10	8	25%
Inventory of Homes for Sale	54	23	135%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2017

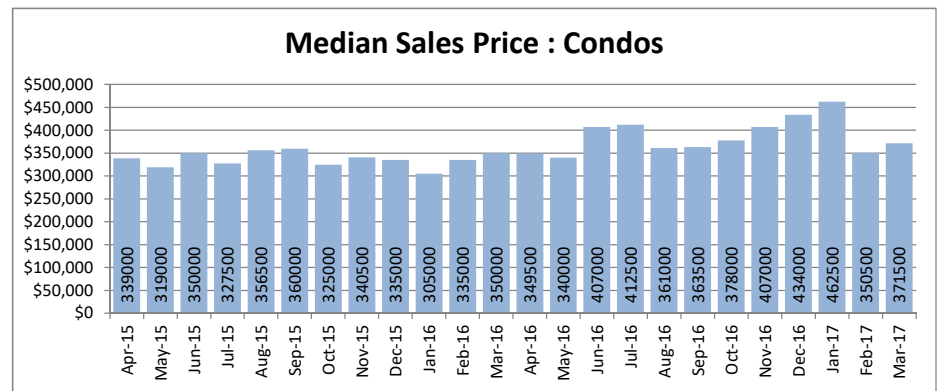
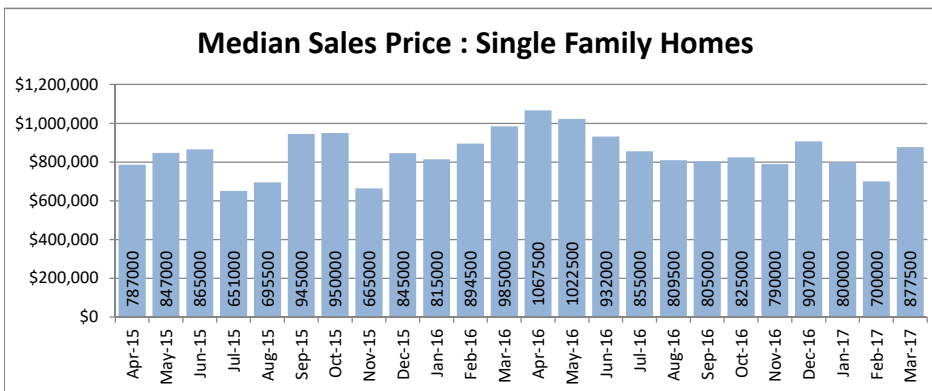
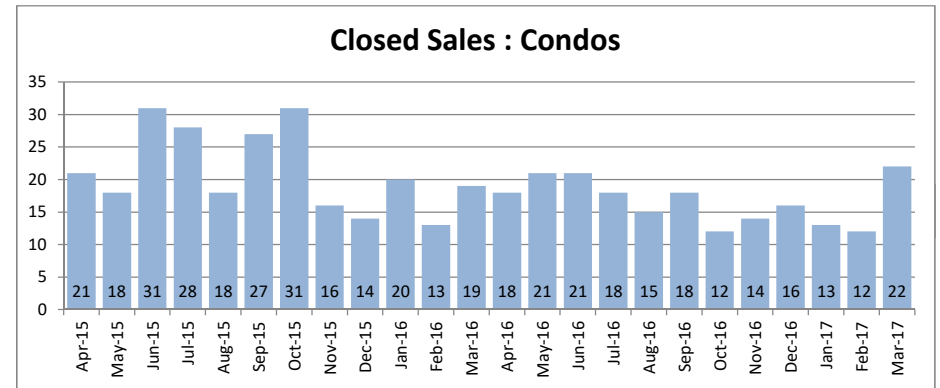
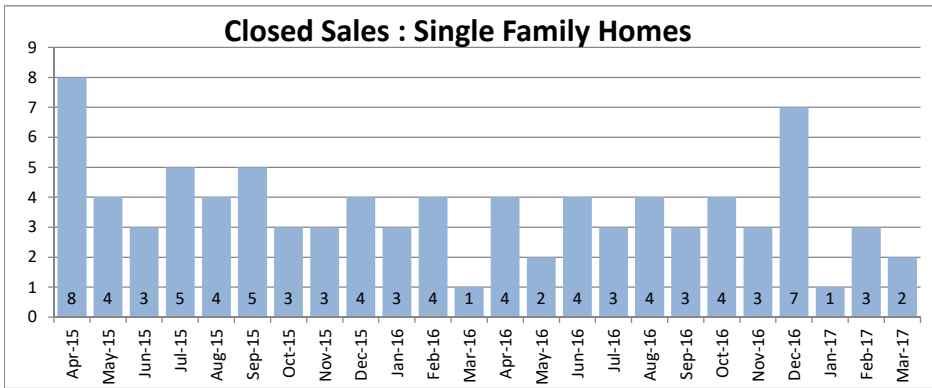


<b>Moanalua - Salt Lake</b>
<b>1-1-1</b>

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	1	5	-80%	7	12	-42%
Closed Sales	2	1	100%	6	8	-25%
Median Sales Price	\$877,500	\$985,000	-11%	\$820,000	\$894,500	-8%
Percent of Original List Price Received	92.1%	93.8%	-2%	93.8%	92.8%	1%
Median Days on Market Until Sale	69	65	6%	19	33	-42%
Inventory of Homes for Sale	10	6	67%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	27	23	17%	62	59	5%
Closed Sales	22	19	16%	47	52	-10%
Median Sales Price	\$371,500	\$350,000	6%	\$359,000	\$325,000	10%
Percent of Original List Price Received	96.6%	113.6%	-15%	99.0%	103.2%	-4%
Median Days on Market Until Sale	11	9	22%	22	9	144%
Inventory of Homes for Sale	48	20	140%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.



# Local Market Update

March 2017

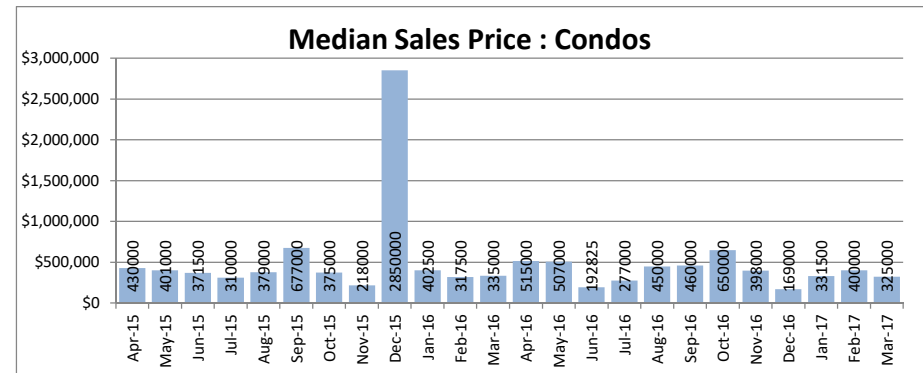
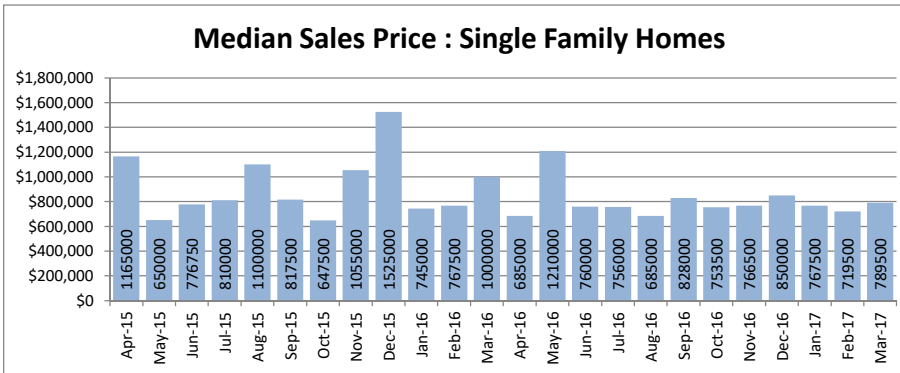
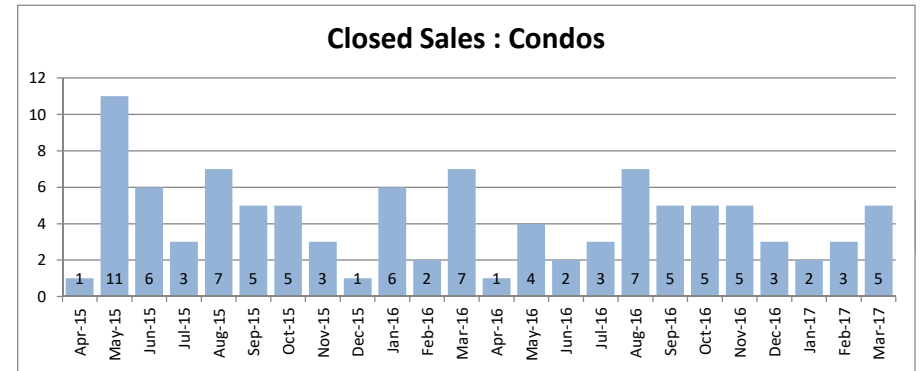
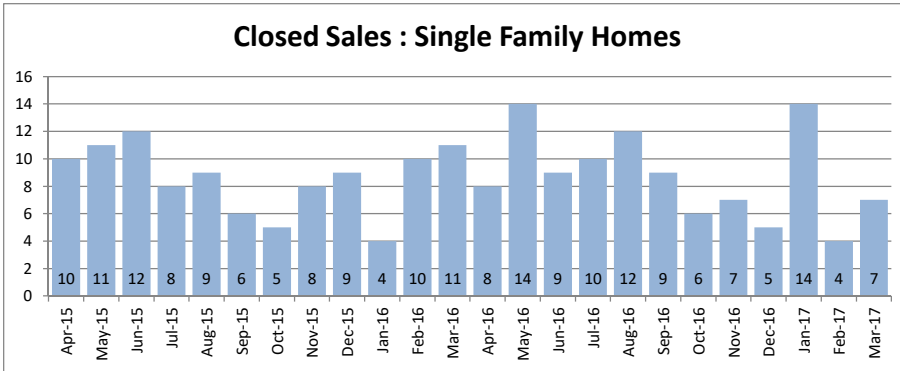


**North Shore**  
1-5-6 to 1-6-9

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	18	7	157%	54	40	35%
Closed Sales	7	11	-36%	25	25	0%
Median Sales Price	\$789,500	\$1,000,000	-21%	\$769,750	\$770,000	0%
Percent of Original List Price Received	100.0%	77.0%	30%	97.2%	96.3%	1%
Median Days on Market Until Sale	26	90	-71%	13	64	-80%
Inventory of Homes for Sale	68	54	26%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	15	10	50%	26	20	30%
Closed Sales	5	7	-29%	10	15	-33%
Median Sales Price	\$325,000	\$335,000	-3%	\$398,000	\$380,000	5%
Percent of Original List Price Received	99.1%	100.0%	-1%	97.1%	97.4%	0%
Median Days on Market Until Sale	61	34	79%	20	15	33%
Inventory of Homes for Sale	18	18	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2017

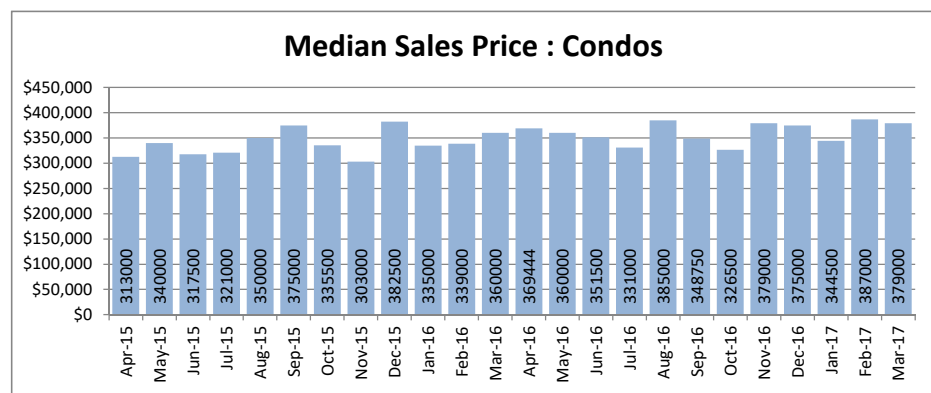
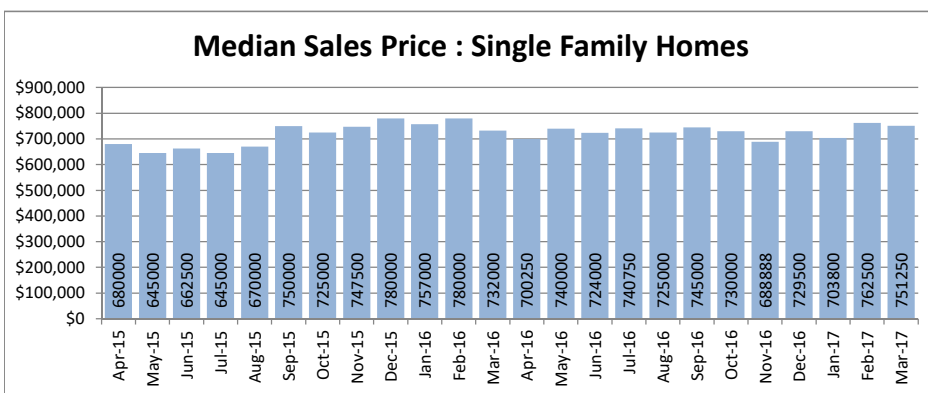
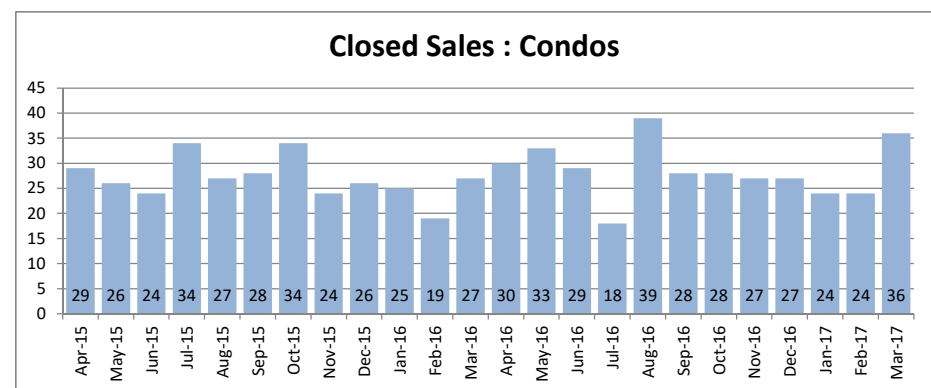
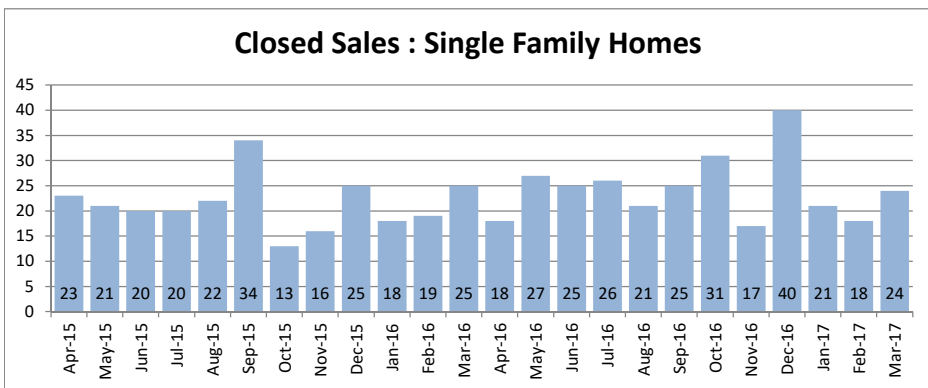


**Pearl City - Aiea**  
1-9-6 to 1-9-9

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	25	30	-17%	84	81	4%
Closed Sales	24	25	-4%	63	62	2%
Median Sales Price	\$751,250	\$732,000	3%	\$740,000	\$740,000	0%
Percent of Original List Price Received	97.9%	97.0%	1%	98.7%	96.1%	3%
Median Days on Market Until Sale	10	16	-38%	12	16	-25%
Inventory of Homes for Sale	65	38	71%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	39	38	3%	104	103	1%
Closed Sales	36	27	33%	84	71	18%
Median Sales Price	\$379,000	\$360,000	5%	\$361,000	\$347,000	4%
Percent of Original List Price Received	99.7%	97.3%	2%	100.3%	96.4%	4%
Median Days on Market Until Sale	11	16	-31%	11	13	-15%
Inventory of Homes for Sale	72	43	67%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

March 2017

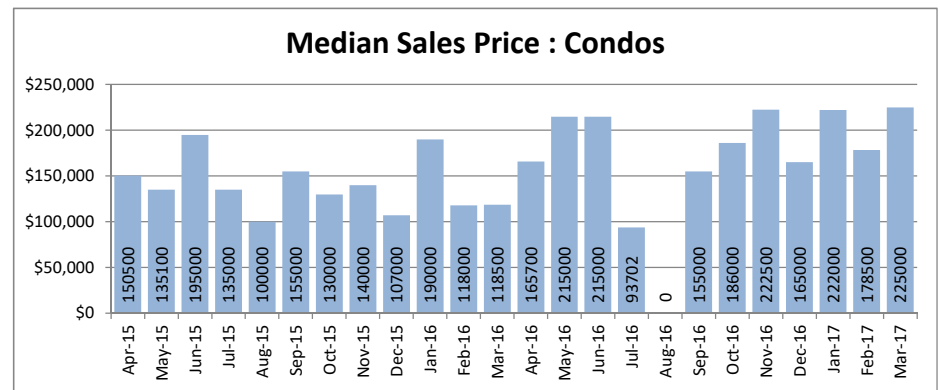
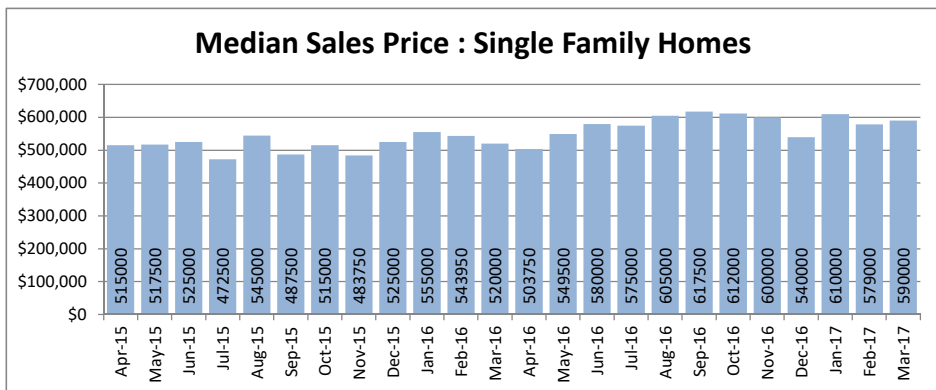
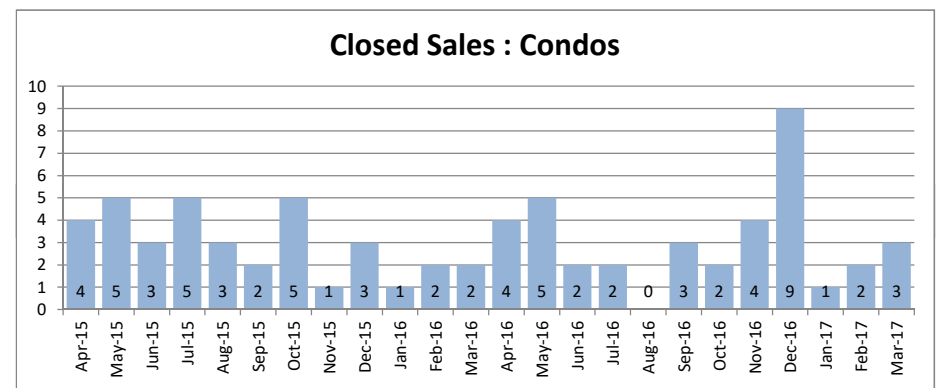
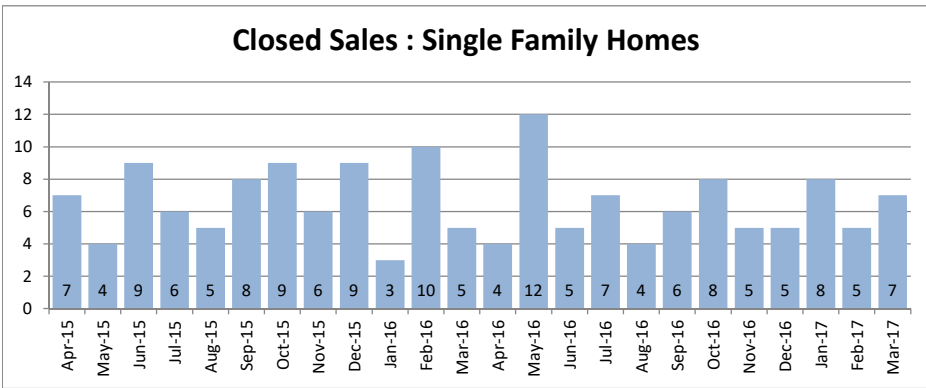


**Wahiawa**  
1-7-1 to 1-7-7

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	8	12	-33%	22	26	-15%
Closed Sales	7	5	40%	20	18	11%
Median Sales Price	\$590,000	\$520,000	13%	\$590,000	\$534,000	10%
Percent of Original List Price Received	98.3%	100.2%	-2%	96.0%	99.4%	-3%
Median Days on Market Until Sale	38	16	138%	19	17	12%
Inventory of Homes for Sale	26	9	189%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	2	0%	9	11	-18%
Closed Sales	3	2	50%	6	5	20%
Median Sales Price	\$225,000	\$118,500	90%	\$208,500	\$120,000	74%
Percent of Original List Price Received	97.8%	96.0%	2%	96.1%	88.9%	8%
Median Days on Market Until Sale	7	12	-42%	8	13	-38%
Inventory of Homes for Sale	8	4	100%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

March 2017

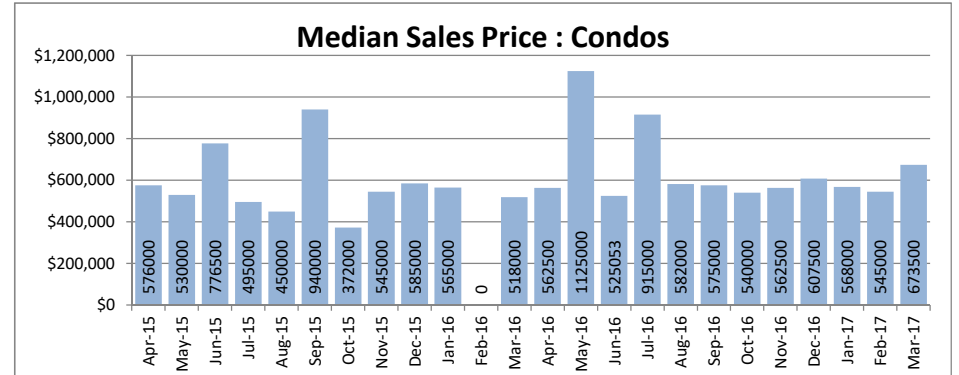
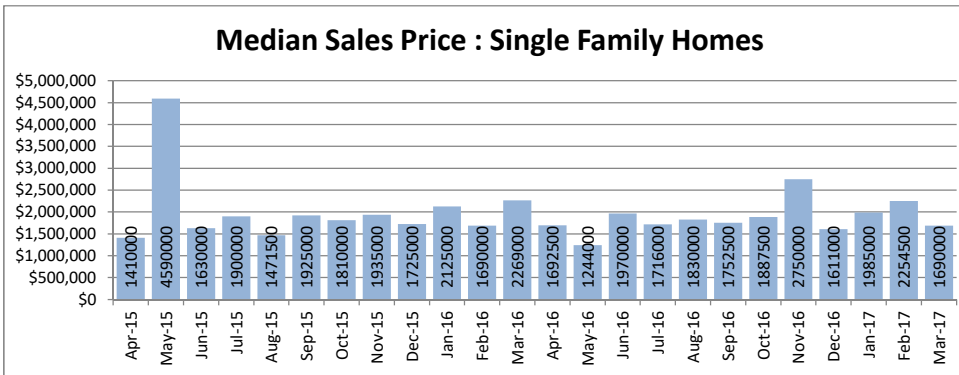
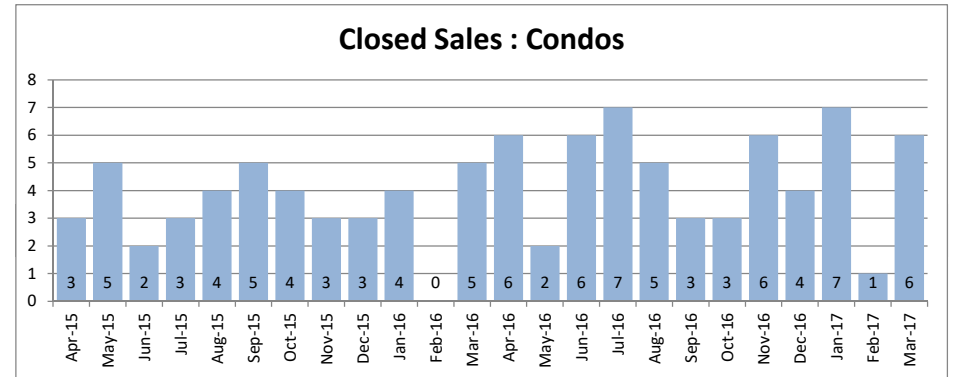
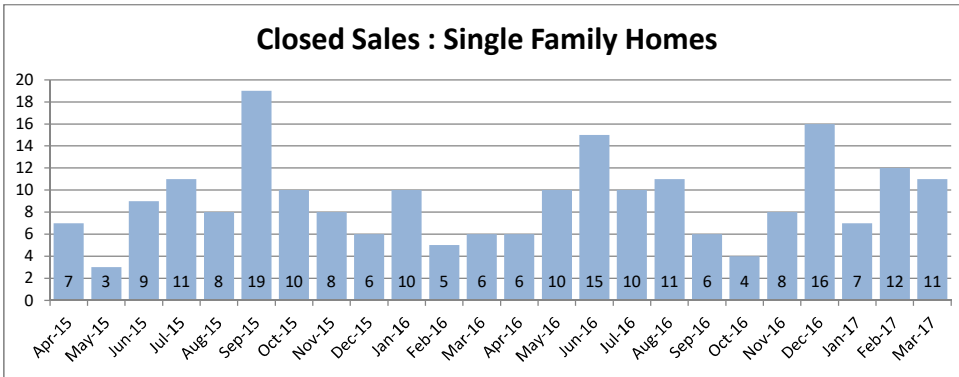


**Waialae - Kahala**  
1-3-5

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	14	17	-18%	50	53	-6%
Closed Sales	11	6	83%	30	21	43%
Median Sales Price	\$1,690,000	\$2,269,000	-26%	\$1,952,500	\$2,100,000	-7%
Percent of Original List Price Received	89.5%	97.8%	-8%	97.6%	92.1%	6%
Median Days on Market Until Sale	37	26	42%	48	20	140%
Inventory of Homes for Sale	75	73	3%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	10	15	-33%	23	26	-12%
Closed Sales	6	5	20%	14	9	56%
Median Sales Price	\$673,500	\$518,000	30%	\$576,500	\$562,000	3%
Percent of Original List Price Received	99.9%	103.6%	-4%	99.1%	101.3%	-2%
Median Days on Market Until Sale	50	12	317%	65	12	442%
Inventory of Homes for Sale	25	12	108%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

March 2017

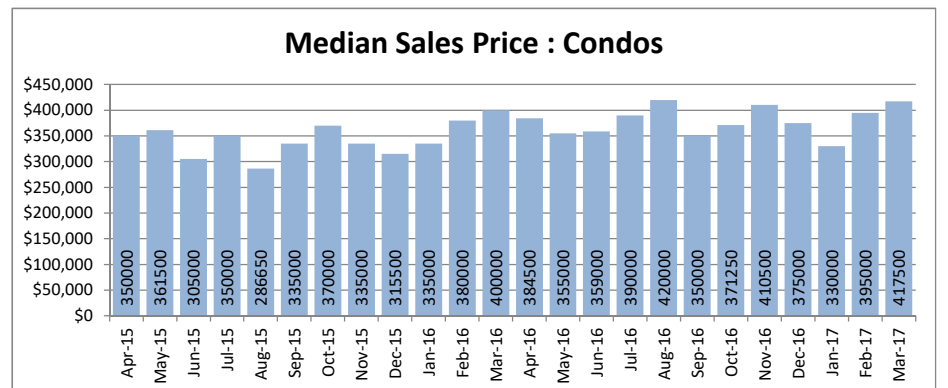
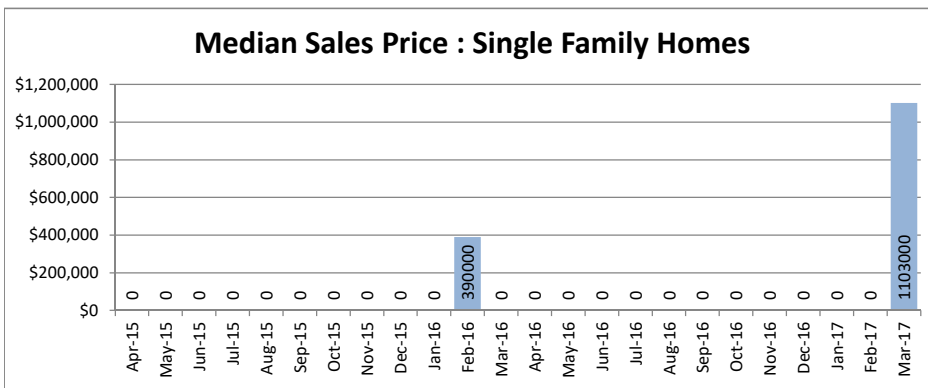
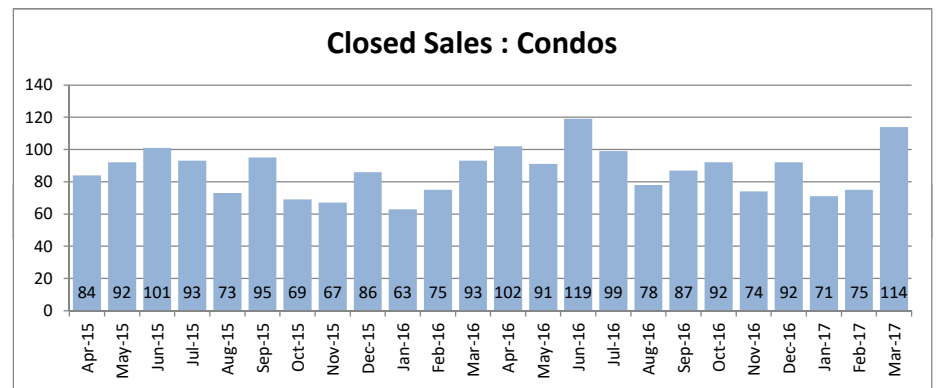
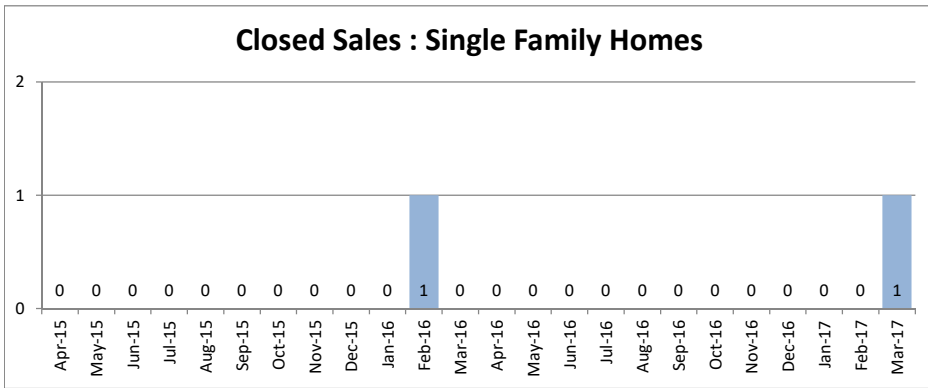


<b>Waikiki</b>
<b>1-2-6</b>

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	1	0	-	2	1	0%
Closed Sales	1	0	-	1	1	0%
Median Sales Price	\$1,103,000	\$0	-	\$1,103,000	\$390,000	183%
Percent of Original List Price Received	84.8%	0.0%	-	84.8%	100.0%	-15%
Median Days on Market Until Sale	120	0	-	120	0	-
Inventory of Homes for Sale	3	0	-	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	160	168	-5%	417	431	-3%
Closed Sales	114	93	23%	260	231	13%
Median Sales Price	\$417,500	\$400,000	4%	\$385,000	\$375,000	3%
Percent of Original List Price Received	96.1%	95.2%	1%	96.5%	96.2%	0%
Median Days on Market Until Sale	38	40	-5%	37	38	-3%
Inventory of Homes for Sale	474	471	1%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

March 2017

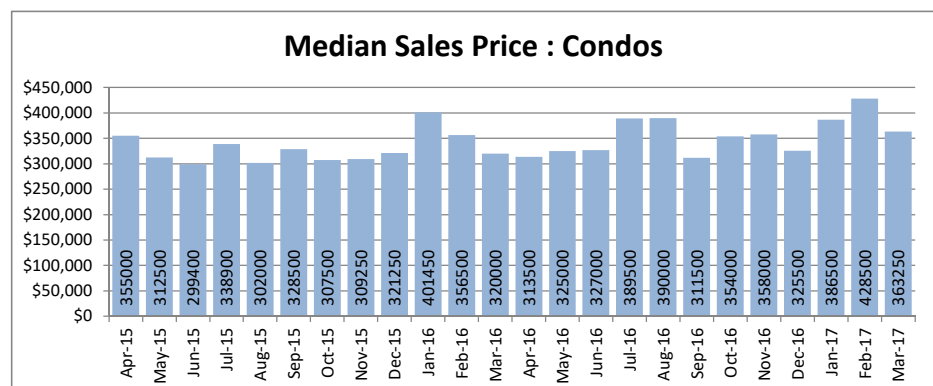
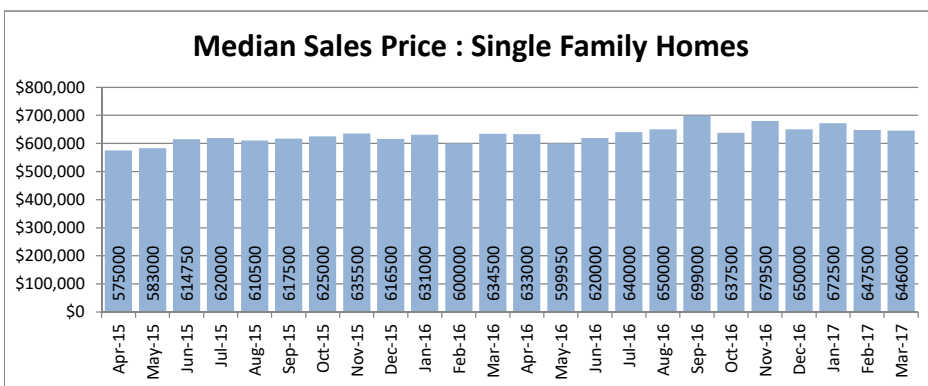
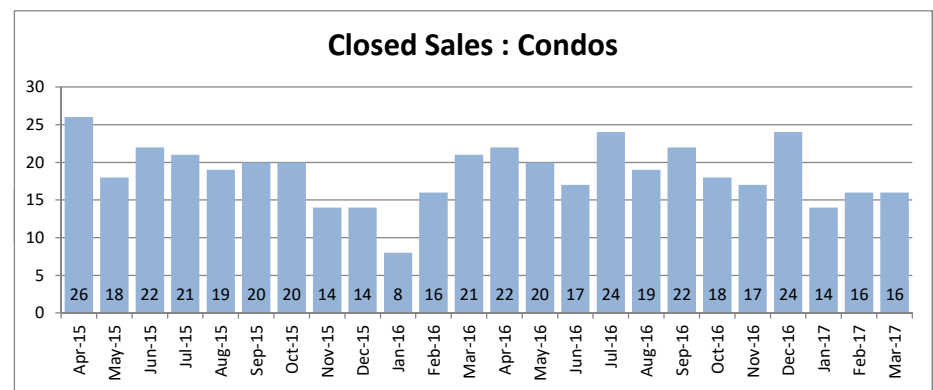
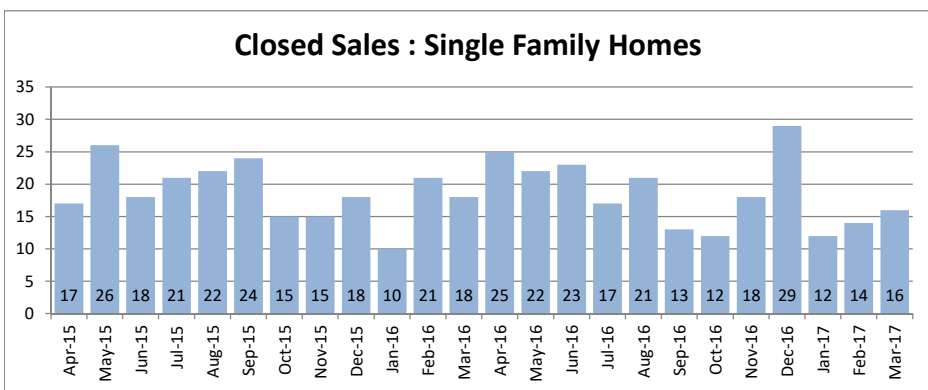


<b>Waipahu</b>
<b>1-9-4</b>

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	29	27	7%	63	72	-13%
Closed Sales	16	18	-11%	42	49	-14%
Median Sales Price	\$646,000	\$634,500	2%	\$658,500	\$613,000	7%
Percent of Original List Price Received	100.2%	99.4%	1%	102.2%	96.5%	6%
Median Days on Market Until Sale	15	21	-29%	13	17	-24%
Inventory of Homes for Sale	41	31	32%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	31	21	48%	75	63	19%
Closed Sales	16	21	-24%	46	45	2%
Median Sales Price	\$363,250	\$320,000	14%	\$393,000	\$322,500	22%
Percent of Original List Price Received	97.8%	100.1%	-2%	99.9%	99.2%	1%
Median Days on Market Until Sale	6	19	-68%	8	18	-56%
Inventory of Homes for Sale	35	10	250%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

March 2017

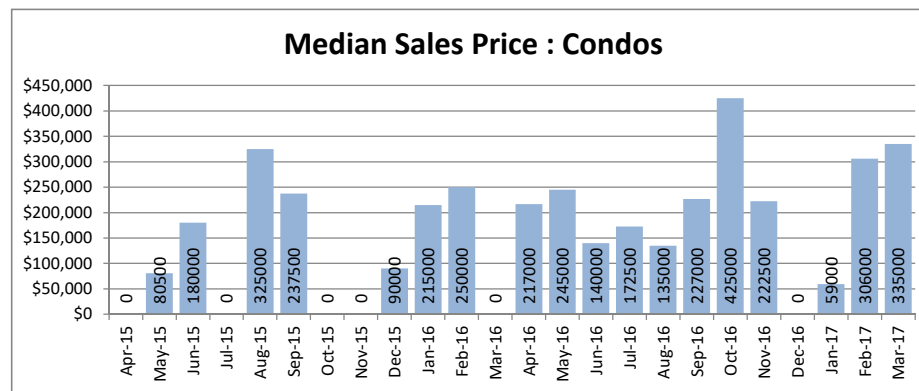
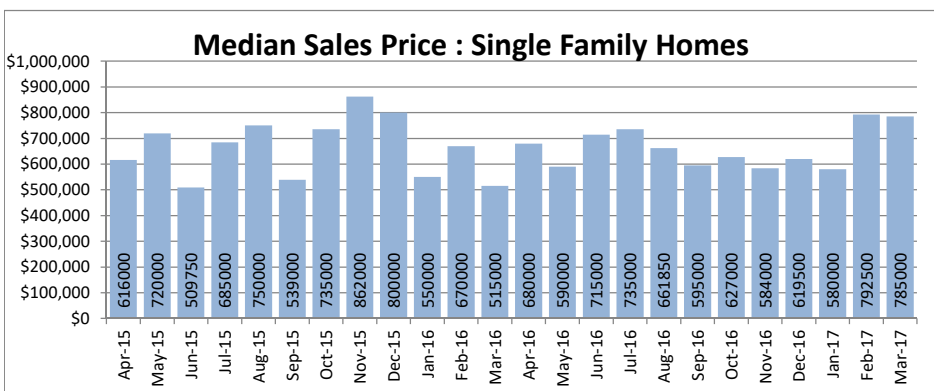
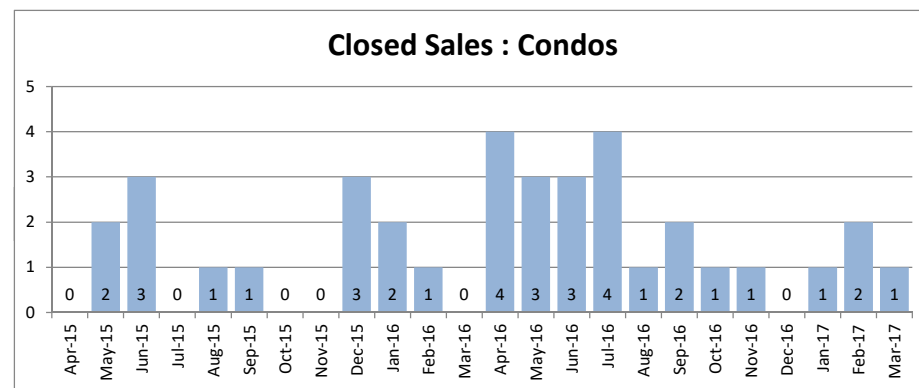
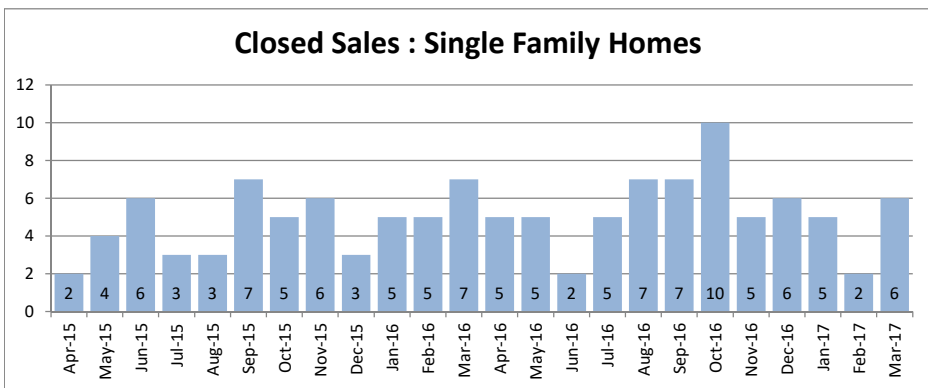


**Windward Coast**  
1-4-8 to 1-5-5

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	11	6	83%	29	24	21%
Closed Sales	6	7	-14%	13	17	-24%
Median Sales Price	\$785,000	\$515,000	52%	\$755,000	\$550,000	37%
Percent of Original List Price Received	92.4%	98.1%	-6%	91.5%	86.6%	6%
Median Days on Market Until Sale	25	19	32%	41	32	28%
Inventory of Homes for Sale	36	27	33%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	8	-75%	14	14	0%
Closed Sales	1	0	-	4	3	33%
Median Sales Price	\$335,000	\$0	-	\$303,500	\$250,000	21%
Percent of Original List Price Received	91.0%	0.0%	-	96.0%	89.3%	8%
Median Days on Market Until Sale	85	0	-	91	12	658%
Inventory of Homes for Sale	18	18	0%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - March 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	\$ 545,500	\$ 485,000	-11.1%	-\$60,500	1	2	100.0%	1
MILILANI AREA	\$ 641,000	\$ 645,000	0.6%	\$4,000	11	6	-45.5%	-5
MILILANI MAUKA	\$ 865,000	\$ 875,000	1.2%	\$10,000	6	5	-16.7%	-1
WAHIAWA AREA	\$ 439,500	\$ 590,000	34.2%	\$150,500	2	3	50.0%	1
WAHIAWA HEIGHTS	\$ 491,500	\$ 560,000	13.9%	\$68,500	2	3	50.0%	1
WAIPIO ACRES/WAIKALANI WOOD	-	\$ 610,000	-	-	-	1	-	-
WHITMORE VILLAGE	\$ 530,000	\$ 795,000	50.0%	\$265,000	1	1	0.0%	0
<b>Central Region</b>	<b>\$ 641,000</b>	<b>\$ 650,000</b>	<b>1.4%</b>	<b>\$9,000</b>	<b>23</b>	<b>21</b>	<b>-8.7%</b>	<b>-2</b>

Diamond Hd Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AINA HAINA AREA	\$ 905,000	\$ 850,000	-6.1%	-\$55,000	2	3	50.0%	1
DIAMOND HEAD	\$ 2,668,000	\$ 2,625,000	-1.6%	-\$43,000	1	2	100.0%	1
HAWAII LOA RIDGE	\$ 2,250,000	\$ 2,462,500	9.4%	\$212,500	3	6	100.0%	3
KAHALA AREA	\$ 2,469,000	\$ 1,963,500	-20.5%	-\$505,500	4	6	50.0%	2
KAIMUKI	\$ 1,780,000	\$ 918,000	-48.4%	-\$862,000	2	5	150.0%	3
KALANI IKI	-	\$ 990,000	-	-	-	2	-	-
KAPAHULU	\$ 852,500	\$ 924,000	8.4%	\$71,500	2	2	0.0%	0
KULIOUOU	\$ 1,126,500	\$ 1,002,000	-11.1%	-\$124,500	2	1	-50.0%	-1
MAUNALANI HEIGHTS	-	\$ 1,238,900	-	-	-	4	-	-
NIU VALLEY	\$ 1,230,000	\$ 935,000	-24.0%	-\$295,000	1	1	0.0%	0
PALOLO	\$ 885,000	\$ 835,000	-5.6%	-\$50,000	5	3	-40.0%	-2
PAIKO LAGOON	\$ 870,000	-	-	-	1	-	-	-
WAIALAE IKI	\$ 1,875,000	\$ 1,437,500	-23.3%	-\$437,500	1	4	300.0%	3
WAIALAE NUI RDGE	\$ 1,270,000	-	-	-	1	-	-	-
WAILUPE AREA	\$ 2,100,000	-	-	-	1	-	-	-
WILHELMINA	-	\$ 987,500	-	-	-	4	-	-
<b>Diamond Hd Region</b>	<b>\$ 1,250,000</b>	<b>\$ 1,100,000</b>	<b>-12.0%</b>	<b>-\$150,000</b>	<b>26</b>	<b>43</b>	<b>65.4%</b>	<b>17</b>

Hawaii Kai Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ANCHORAGE	-	\$ 1,815,000	-	-	-	1	-	-
KAMILO NUI	-	\$ 1,590,000	-	-	-	1	-	-
HAAHAIONE-UPPER	\$ 999,999	-	-	-	1	-	-	-
KAMEHAMEHA RIDGE	\$ 1,075,000	-	-	-	1	-	-	-
KAMILO IKI	\$ 1,210,000	-	-	-	1	-	-	-
KALAMA VALLEY	\$ 868,500	\$ 820,000	-5.6%	-\$48,500	3	1	-66.7%	-2
KEALAULA KAI	\$ 1,175,000	-	-	-	1	-	-	-
KOKO HEAD TERRAC	-	\$ 850,000	-	-	-	4	-	-
KOKO VILLAS	\$ 1,680,000	-	-	-	1	-	-	-
LUNA KAI	-	\$ 1,580,000	-	-	-	1	-	-
MARINERS RIDGE	\$ 1,142,000	\$ 1,500,000	31.3%	\$358,000	2	1	-50.0%	-1
MARINERS COVE	\$ 1,250,000	-	-	-	1	-	-	-
MARINERS VALLEY	\$ 960,000	-	-	-	1	-	-	-
NAPALI HAWEO	\$ 1,315,000	-	-	-	1	-	-	-
QUEENS GATE	-	\$ 1,150,000	-	-	-	1	-	-
WEST MARINA	-	\$ 1,150,000	-	-	-	2	-	-
TRIANGLE	\$ 1,500,000	\$ 2,962,000	97.5%	\$1,462,000	1	1	0.0%	0
<b>Hawaii Kai Region</b>	<b>\$ 1,137,000</b>	<b>\$ 1,150,000</b>	<b>1.1%</b>	<b>\$13,000</b>	<b>14</b>	<b>13</b>	<b>-7.1%</b>	<b>-1</b>



Single Family Solds - March 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LUALUALEI	\$ 500,000	\$ 424,000	-15.2%	-\$76,000	3	6	100.0%	3
MAILI	\$ 377,500	\$ 380,000	0.7%	\$2,500	10	15	50.0%	5
MAILI SEA-KAIMALINO	-	\$ 420,000	-	-	-	1	-	-
MAILI SEA-MAKALAE 1	\$ 573,500	\$ 567,000	-1.1%	-\$6,500	3	2	-33.3%	-1
MAILI SEA-NOHOKAI	-	\$ 409,888	-	-	-	1	-	-
MAKAHA	\$ 610,000	\$ 325,000	-46.7%	-\$285,000	4	5	25.0%	1
NANAKULI	-	\$ 241,284	-	-	-	2	-	-
WAIANAE	\$ 525,000	\$ 325,000	-38.1%	-\$200,000	1	1	0.0%	0
<b>Leeward Region</b>	<b>\$ 430,000</b>	<b>\$ 382,000</b>	<b>-11.2%</b>	<b>-\$48,000</b>	<b>21</b>	<b>33</b>	<b>57.1%</b>	<b>12</b>
Ewa Plain Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
EWA BEACH	\$ 530,000	\$ 575,000	8.5%	\$45,000	3	5	66.7%	2
EWA GEN ALII COVE	\$ 485,000	-	-	-	1	-	-	-
EWA GEN CORTEBELLA	-	\$ 510,000	-	-	-	1	-	-
EWA GEN HALEAKEA	\$ 779,000	\$ 889,000	14.1%	\$110,000	1	1	0.0%	0
EWA GEN KULA LEI	-	\$ 650,000	-	-	-	1	-	-
EWA GEN LAS BRISAS	\$ 494,000	\$ 555,000	12.3%	\$61,000	1	1	0.0%	0
EWA GEN LATITUDES	\$ 715,000	-	-	-	1	-	-	-
EWA GEN LAULANI	\$ 568,500	-	-	-	2	-	-	-
EWA GEN LAULANI-TIDES	\$ 550,000	-	-	-	1	-	-	-
EWA GEN LAULANI-TRADES	\$ 547,500	\$ 592,750	8.3%	\$45,250	2	2	0.0%	0
EWA GEN LOMBARD WAY	-	\$ 493,500	-	-	-	2	-	-
EWA GEN MONTECITO/TUSCANY	\$ 567,500	-	-	-	3	-	-	-
EWA GEN PRESCOTT	\$ 675,000	\$ 675,000	0.0%	\$0	3	3	0.0%	0
EWA GEN SODA CREEK	\$ 585,000	\$ 480,000	-17.9%	-\$105,000	3	1	-66.7%	-2
EWA GEN SONOMA	\$ 755,000	-	-	-	1	-	-	-
EWA GEN SANDALWOOD	\$ 738,000	\$ 765,000	3.7%	\$27,000	1	2	100.0%	1
EWA GEN SUMMERHILL	\$ 574,000	-	-	-	2	-	-	-
EWA GEN SUN TERRA	\$ 575,000	\$ 610,000	6.1%	\$35,000	1	1	0.0%	0
EWA GEN SUN TERRA SOUTH	\$ 645,000	-	-	-	2	-	-	-
EWA GEN TERRAZZA	-	\$ 546,500	-	-	-	2	-	-
EWA GET TIBURON	-	\$ 610,000	-	-	-	3	-	-
EWA GEN TUSCANY II	-	\$ 595,000	-	-	-	1	-	-
EWA GEN PARKSIDE	-	\$ 617,000	-	-	-	2	-	-
HAWAIIAN HOME LANDS	\$ 366,000	-	-	-	1	-	-	-
EWA VILLAGES	\$ 545,000	\$ 580,000	6.4%	\$35,000	5	4	-20.0%	-1
HOAKALEI-KUAPAPA	-	\$ 789,000	-	-	-	1	-	-
HOAKALEI-KA MAKANA	\$ 706,250	\$ 771,000	9.2%	\$64,750	6	3	-50.0%	-3
HUELANI	\$ 594,950	\$ 650,000	9.3%	\$55,050	2	3	50.0%	1
KAPOLEI	\$ 460,898	\$ 555,000	20.4%	\$94,102	1	1	0.0%	0
KAPOLEI-KNOLLS	\$ 787,500	\$ 735,000	-6.7%	-\$52,500	2	1	-50.0%	-1
KAPOLEI-AELOA	\$ 655,000	\$ 630,000	-3.8%	-\$25,000	1	3	200.0%	2
KAPOLEI-IWALANI	-	\$ 674,500	-	-	-	2	-	-
KAPOLEI-KAI	\$ 675,000	\$ 705,000	4.4%	\$30,000	1	1	0.0%	0
KAPOLEI-KEKUILANI	-	\$ 594,000	-	-	-	2	-	-
KAPOLEI-MELANAI	-	\$ 503,000	-	-	-	1	-	-
KAPOLEI-MEHANA-KUKUNA	-	\$ 649,000	-	-	-	1	-	-
LEEWARD ESTATES	-	\$ 522,000	-	-	-	3	-	-
NANAKAI GARDENS	-	\$ 558,500	-	-	-	1	-	-
KO OLINA	\$ 1,200,000	-	-	-	1	-	-	-
OCEAN POINTE	\$ 635,000	\$ 679,000	6.9%	\$44,000	15	7	-53.3%	-8
WESTLOCH FAIRWAY	\$ 639,500	\$ 789,500	23.5%	\$150,000	1	1	0.0%	0
WESTLOCH ESTATES	-	\$ 646,000	-	-	-	2	-	-
<b>Ewa Plain Region</b>	<b>\$ 627,500</b>	<b>\$ 625,000</b>	<b>-0.4%</b>	<b>-\$2,500</b>	<b>64</b>	<b>65</b>	<b>1.6%</b>	<b>1</b>
Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-HIGHPOINTE	\$ 769,000	-	-	-	1	-	-	-
MAKAKILO-KAHIWELO	\$ 710,000	\$ 775,000	9.2%	\$65,000	1	3	200.0%	2
MAKAKILO-UPPER	\$ 527,516	\$ 594,000	12.6%	\$66,484	2	2	0.0%	0
MAKAKILO-LOWER	\$ 633,000	\$ 699,500	10.5%	\$66,500	4	2	-50.0%	-2
MAKAKILO-WEST HILLS	\$ 706,000	-	-	-	1	-	-	-
MAKAKILO-ROYAL RIDGE	\$ 740,000	-	-	-	2	-	-	-
MAKAKILO-WAI KALOI	\$ 756,950	\$ 787,000	4.0%	\$30,050	2	2	0.0%	0
<b>Makakilo Region</b>	<b>\$ 706,000</b>	<b>\$ 765,000</b>	<b>8.4%</b>	<b>\$59,000</b>	<b>13</b>	<b>9</b>	<b>-30.8%</b>	<b>-4</b>

Single Family Solds - March 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIKAHI PARK	-	\$ 1,245,000	-	-	-	1	-	-
BEACHSIDE	\$ 3,075,000	\$ 1,825,000	-40.7%	-\$1,250,000	1	3	200.0%	2
COCONUT GROVE	-	\$ 974,000	-	-	-	3	-	-
ENCHANTED LAKE	\$ 917,000	\$ 1,250,000	36.3%	\$333,000	6	5	-16.7%	-1
GOVT/AG	\$ 1,470,000	-	-	-	1	-	-	-
KAILUA BLUFFS	-	\$ 950,000	-	-	-	1	-	-
KAILUA ESTATES	-	\$ 1,100,000	-	-	-	1	-	-
KALAMA TRACT	\$ 1,576,000	-	-	-	1	-	-	-
KALAMA/CNUT GROV	-	\$ 995,000	-	-	-	1	-	-
KALAHEO HILLSIDE	\$ 875,000	\$ 1,452,000	65.9%	\$577,000	2	1	-50.0%	-1
KAOPA	-	\$ 832,500	-	-	-	2	-	-
KEOLU HILLS	\$ 857,500	-	-	-	2	-	-	-
KOOLAUPOKO	\$ 1,193,500	\$ 1,950,000	63.4%	\$756,500	2	1	-50.0%	-1
OLOMANA	\$ 775,000	-	-	-	1	-	-	-
LANIKAI	\$ 2,875,000	\$ 2,979,500	3.6%	\$104,500	3	2	-33.3%	-1
POHAKUPU	\$ 1,198,000	-	-	-	1	-	-	-
MAUNAWILI	-	\$ 929,500	-	-	-	2	-	-
WAIMANALO	\$ 954,000	\$ 422,500	-55.7%	-\$531,500	2	4	100.0%	2
<b>Kailua Region</b>	<b>\$ 1,100,000</b>	<b>\$ 1,100,000</b>	<b>0.0%</b>	<b>\$0</b>	<b>22</b>	<b>27</b>	<b>22.7%</b>	<b>5</b>
<b>Pearl City Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIEA AREA	\$ 350,000	-	-	-	1	-	-	-
AIEA HEIGHTS	\$ 927,500	\$ 828,000	-10.7%	-\$99,500	4	4	0.0%	0
FOSTER VILLAGE	\$ 795,539	\$ 892,500	12.2%	\$96,961	2	2	0.0%	0
HALAWA	\$ 1,150,000	\$ 766,250	-33.4%	-\$383,750	1	4	300.0%	3
NEWTOWN	\$ 732,000	\$ 1,005,000	37.3%	\$273,000	1	2	100.0%	1
PACIFIC PALISADES	\$ 589,000	\$ 660,000	12.1%	\$71,000	7	5	-28.6%	-2
PEARL CITY-UPPER	\$ 661,000	\$ 715,000	8.2%	\$54,000	5	3	-40.0%	-2
PEARLRIDGE	\$ 1,065,000	\$ 910,000	-14.6%	-\$155,000	1	2	100.0%	1
ROYAL SUMMIT	\$ 1,750,000	-	-	-	1	-	-	-
WAILUNA	-	\$ 694,000	-	-	-	1	-	-
WAIU	\$ 829,000	\$ 700,000	-15.6%	-\$129,000	2	1	-50.0%	-1
<b>Pearl City Region</b>	<b>\$ 732,000</b>	<b>\$ 751,250</b>	<b>2.6%</b>	<b>\$19,250</b>	<b>25</b>	<b>24</b>	<b>-4.0%</b>	<b>-1</b>
<b>Kaneohe Region</b>	<b>2016 Median</b>	<b>2017 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2016 Sold</b>	<b>2017 Sold</b>	<b>+/-</b>	<b>+/-</b>
AHUIMANU AREA	\$ 791,000	\$ 839,000	6.1%	\$48,000	1	2	100.0%	1
ALII SHORES	\$ 850,000	-	-	-	1	-	-	-
BAY VIEW GARDEN	\$ 500,000	\$ 1,225,000	145.0%	\$725,000	1	1	0.0%	0
CLUB VIEW ESTATE	\$ 790,000	\$ 765,000	-3.2%	-\$25,000	2	1	-50.0%	-1
CROWN TERRACE	\$ 775,000	\$ 705,000	-9.0%	-\$70,000	2	1	-50.0%	-1
HAIKU PLANTATION	-	\$ 1,037,000	-	-	-	2	-	-
HAIKU VILLAGE	-	\$ 962,500	-	-	-	2	-	-
HAUULA	\$ 375,000	\$ 755,000	101.3%	\$380,000	5	1	-80.0%	-4
HALE KOU	\$ 892,500	-	-	-	2	-	-	-
HALEKAUWILA	\$ 475,000	\$ 630,000	32.6%	\$155,000	1	1	0.0%	0
KAHAWA	\$ 660,000	\$ 680,000	3.0%	\$20,000	1	3	200.0%	2
KAHANAHOU	-	\$ 935,000	-	-	-	1	-	-
KANEOHE TOWN	\$ 680,000	\$ 849,000	24.9%	\$169,000	1	3	200.0%	2
KEAPUKA	\$ 737,500	\$ 832,500	12.9%	\$95,000	1	2	100.0%	1
KOKOKAHI	\$ 870,000	-	-	-	1	-	-	-
PIKOILOA	-	\$ 1,200,000	-	-	-	1	-	-
LILIPUNA	\$ 765,000	-	-	-	1	-	-	-
LULANI OCEAN	\$ 810,000	\$ 740,000	-8.6%	-\$70,000	3	1	-66.7%	-2
MAHALANI	\$ 725,000	-	-	-	1	-	-	-
MAHINUI	\$ 1,947,500	\$ 1,050,000	-46.1%	-\$897,500	1	1	0.0%	0
PUOHALA VILLAGE	\$ 675,000	\$ 747,000	10.7%	\$72,000	1	1	0.0%	0
PUNALUU	-	\$ 857,500	-	-	-	2	-	-
TEMPLE VALLEY	-	\$ 1,650,000	-	-	-	2	-	-
VALLEY ESTATES	\$ 695,000	-	-	-	1	-	-	-
WOODRIDGE	-	\$ 650,000	-	-	-	1	-	-
WAIKALUA	\$ 579,000	\$ 780,000	34.7%	\$201,000	1	1	0.0%	0
<b>Kaneohe Region</b>	<b>\$ 743,750</b>	<b>\$ 807,500</b>	<b>8.6%</b>	<b>\$63,750</b>	<b>28</b>	<b>30</b>	<b>7.1%</b>	<b>2</b>

Single Family Solds - March 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
PAALAAKAI	-	\$ 665,000	-	-	-	1	-	-
KAWAILOA	\$ 830,000	\$ 7,800,000	839.8%	\$6,970,000	1	1	0.0%	0
KAHUKU	\$ 718,000	-	-	-	2	-	-	-
LAIE	\$ 795,000	-	-	-	1	-	-	-
MALAEKAHANA	\$ 6,589,688	-	-	-	1	-	-	-
MOKULEIA	-	\$ 1,800,000	-	-	-	1	-	-
PUPUKEA	\$ 1,197,500	-	-	-	2	-	-	-
SUNSET AREA	\$ 4,225,000	\$ 1,025,000	-75.7%	-\$3,200,000	2	1	-50.0%	-1
WAIALUA	\$ 676,204	\$ 700,000	3.5%	\$23,796	3	3	0.0%	0
<b>North Shore Region</b>	<b>\$ 915,000</b>	<b>\$ 789,500</b>	<b>-13.7%</b>	<b>-\$125,500</b>	<b>12</b>	<b>7</b>	<b>-41.7%</b>	<b>-5</b>

Waipahu Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
BUSINESS	-	\$ 185,000	-	-	-	1	-	-
HARBOR VIEW	-	\$ 640,000	-	-	-	1	-	-
ROYAL KUNIA	\$ 677,500	\$ 719,000	6.1%	\$41,500	4	4	0.0%	0
SEAVIEW	\$ 725,000	-	-	-	1	-	-	-
RENAISSANCE	\$ 690,000	-	-	-	3	-	-	-
VILLAGE PARK	\$ 610,000	\$ 735,000	20.5%	\$125,000	1	1	0.0%	0
WAIPAHU ESTATES	-	\$ 702,000	-	-	-	1	-	-
WAIPAHU TRIANGLE	\$ 530,000	\$ 652,000	23.0%	\$122,000	1	1	0.0%	0
WAIPAHU GARDENS	\$ 590,000	\$ 527,000	-10.7%	-\$63,000	1	1	0.0%	0
WAIPAHU-LOWER	\$ 467,500	\$ 633,500	35.5%	\$166,000	2	4	100.0%	2
WAIPIO GENTRY	\$ 600,000	\$ 526,000	-12.3%	-\$74,000	5	2	-60.0%	-3
<b>Waipahu Region</b>	<b>\$ 634,500</b>	<b>\$ 646,000</b>	<b>1.8%</b>	<b>\$11,500</b>	<b>18</b>	<b>16</b>	<b>-11.1%</b>	<b>-2</b>

Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 785,000	-	-	-	1	-	-	-
JUDD HILLSIDE	-	\$ 2,999,999	-	-	-	1	-	-
DOWSETT	\$ 1,350,000	-	-	-	1	-	-	-
KALIHI VALLEY	\$ 605,000	\$ 812,500	34.3%	\$207,500	2	2	0.0%	0
KALIHI-LOWER	\$ 477,000	-	-	-	1	-	-	-
KALIHI-UPPER	\$ 495,000	\$ 710,000	43.4%	\$215,000	1	1	0.0%	0
KALIHI UKA	\$ 450,000	\$ 735,000	63.3%	\$285,000	3	2	-33.3%	-1
KAPALAMA	\$ 355,000	-	-	-	1	-	-	-
KAMEHAMEHA HEIGHTS	\$ 770,000	\$ 992,500	28.9%	\$222,500	1	2	100.0%	1
LILIHA	\$ 457,500	-	-	-	2	-	-	-
MAKIKI	\$ 890,000	-	-	-	1	-	-	-
MAKIKI AREA	\$ 825,000	\$ 470,000	-43.0%	-\$355,000	1	1	0.0%	0
MANOA AREA	\$ 937,500	\$ 1,750,000	86.7%	\$812,500	2	3	50.0%	1
MANOA-LOWER	\$ 1,500,000	\$ 1,029,000	-31.4%	-\$471,000	1	1	0.0%	0
MANOA-UPPER	\$ 992,500	-	-	-	2	-	-	-
MANOA-WOODLAWN	\$ 950,000	\$ 3,200,000	236.8%	\$2,250,000	1	1	0.0%	0
MCCULLY	\$ 860,000	-	-	-	1	-	-	-
MOIILILI	\$ 802,500	-	-	-	2	-	-	-
MOANALUA GARDENS	\$ 985,000	\$ 877,500	-10.9%	-\$107,500	1	2	100.0%	1
NUUANU LOWER	-	\$ 917,500	-	-	-	2	-	-
PACIFIC HEIGHTS	\$ 1,200,000	\$ 752,000	-37.3%	-\$448,000	3	1	-66.7%	-2
PAUOA VALLEY	\$ 920,000	-	-	-	1	-	-	-
WAIKIKI	-	\$ 1,103,000	-	-	-	1	-	-
PUNCHBOWL AREA	\$ 967,500	\$ 1,248,800	29.1%	\$281,300	2	1	-50.0%	-1
<b>Metro Region</b>	<b>\$ 835,000</b>	<b>\$ 915,000</b>	<b>9.6%</b>	<b>\$80,000</b>	<b>31</b>	<b>21</b>	<b>-32.3%</b>	<b>-10</b>

Condo Solds - March 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of :

Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	\$ 338,000	\$ 430,000	27.2%	\$92,000	6	3	-50.0%	-3
MILILANI AREA	\$ 385,000	\$ 351,500	-8.7%	-\$33,500	15	10	-33.3%	-5
MILILANI MAUKA	\$ 289,000	\$ 403,500	39.6%	\$114,500	5	8	60.0%	3
WAHIAWA HEIGHTS	\$ 112,000	\$ 255,000	127.7%	\$143,000	1	1	0.0%	0
WHITMORE VILLAGE	\$ 125,000	-	-	-	1	-	-	-
WILIKINA	-	\$ 207,500	-	-	-	2	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 255,000	\$ 295,000	15.7%	\$40,000	7	9	28.6%	2
<b>Central Region</b>	<b>\$ 350,000</b>	<b>\$ 340,000</b>	<b>-2.9%</b>	<b>-\$10,000</b>	<b>35</b>	<b>33</b>	<b>-5.7%</b>	<b>-2</b>
Diamond Hd Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
DIAMOND HEAD	\$ 412,000	\$ 455,000	10.4%	\$43,000	9	7	-22.2%	-2
KAHALA AREA	\$ 1,015,000	\$ 925,000	-8.9%	-\$90,000	2	2	0.0%	0
KALANI IKI	-	\$ 995,000	-	-	-	1	-	-
KAPAHULU	\$ 370,000	-	-	-	1	-	-	-
PAIKO LAGOON	\$ 675,000	-	-	-	1	-	-	-
PALOLO	\$ 180,000	-	-	-	1	-	-	-
ST. LOUIS	\$ 233,600	\$ 486,500	108.3%	\$252,900	1	2	100.0%	1
WAIALAE G/C	\$ 125,000	-	-	-	1	-	-	-
WAIALAE NUI VLY	\$ 511,500	\$ 530,000	3.6%	\$18,500	2	3	50.0%	1
<b>Diamond Hd Region</b>	<b>\$ 448,500</b>	<b>\$ 530,000</b>	<b>18.2%</b>	<b>\$81,500</b>	<b>18</b>	<b>15</b>	<b>-16.7%</b>	<b>-3</b>
Ewa Plain Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AG/INDL/NAVY	\$ 215,700	\$ 270,000	25.2%	\$54,300	2	4	100.0%	2
EWA	\$ 418,000	\$ 330,000	-21.1%	-\$88,000	7	5	-28.6%	-2
EWA GEN LOMBARD WAY	\$ 432,500	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 260,000	\$ 315,000	21.2%	\$55,000	1	3	200.0%	2
HOAKALEI-KA MAKANA	\$ 539,000	\$ 563,000	4.5%	\$24,000	2	1	-50.0%	-1
KAPOLEI	\$ 359,075	\$ 351,000	-2.2%	-\$8,075	10	7	-30.0%	-3
KAPOLEI-MAHANA-AWAKEA	-	\$ 430,360	-	-	-	1	-	-
KAPOLEI-MEHANA-OLINO	-	\$ 409,528	-	-	-	1	-	-
KO OLINA	\$ 621,500	\$ 627,500	1.0%	\$6,000	8	9	12.5%	1
OCEAN POINTE	\$ 437,000	\$ 494,000	13.0%	\$57,000	8	8	0.0%	0
<b>Ewa Plain Region</b>	<b>\$ 432,500</b>	<b>\$ 463,000</b>	<b>7.1%</b>	<b>\$30,500</b>	<b>39</b>	<b>39</b>	<b>0.0%</b>	<b>0</b>
Hawaii Kai Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 535,000	\$ 512,500	-4.2%	-\$22,500	3	6	100.0%	3
MARINERS VALLEY	\$ 592,500	-	-	-	2	-	-	-
WEST MARINA	\$ 626,000	\$ 868,000	38.7%	\$242,000	18	11	-38.9%	-7
<b>Hawaii Kai Region</b>	<b>\$ 618,000</b>	<b>\$ 675,000</b>	<b>9.2%</b>	<b>\$57,000</b>	<b>23</b>	<b>17</b>	<b>-26.1%</b>	<b>-6</b>
Kailua Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
WAIMANALO	-	\$ 430,000	-	-	-	1	-	-
AIKAHI PARK	\$ 550,000	-	-	-	1	-	-	-
BLUESTONE	\$ 1,100,000	-	-	-	1	-	-	-
COCONUT GROVE	-	\$ 300,000	-	-	-	1	-	-
ENCHANTED LAKE	-	\$ 625,000	-	-	-	1	-	-
KUKILAKILA	\$ 434,950	-	-	-	2	-	-	-
KAILUA TOWN	\$ 521,000	\$ 530,150	1.8%	\$9,150	7	4	-42.9%	-3
<b>Kailua Region</b>	<b>\$ 525,000</b>	<b>\$ 529,800</b>	<b>0.9%</b>	<b>\$4,800</b>	<b>11</b>	<b>7</b>	<b>-36.4%</b>	<b>-4</b>
Kaneohe Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
GOVERNMENT	\$ 522,500	-	-	-	2	-	-	-
HAIKU PLANTATION	\$ 540,500	\$ 600,000	11.0%	\$59,500	1	3	200.0%	2
HALE KOU	-	\$ 368,000	-	-	-	2	-	-
MAHINUI	-	\$ 490,000	-	-	-	1	-	-
HAIKU VILLAGE	\$ 615,000	-	-	-	1	-	-	-
LILIPUNA	\$ 650,000	\$ 620,000	-4.6%	-\$30,000	1	1	0.0%	0
PARKWAY	-	\$ 575,000	-	-	-	1	-	-
PUNALUU	-	\$ 335,000	-	-	-	1	-	-
PUOHALA VILLAGE	\$ 240,000	\$ 284,000	18.3%	\$44,000	1	1	0.0%	0
PUUALII	\$ 530,000	\$ 551,000	4.0%	\$21,000	3	2	-33.3%	-1
TEMPLE VALLEY	\$ 556,500	\$ 435,000	-21.8%	-\$121,500	2	5	150.0%	3
WINDWARD ESTATES	\$ 384,000	\$ 370,000	-3.6%	-\$14,000	4	7	75.0%	3
<b>Kaneohe Region</b>	<b>\$ 505,000</b>	<b>\$ 462,500</b>	<b>-8.4%</b>	<b>-\$42,500</b>	<b>15</b>	<b>24</b>	<b>60.0%</b>	<b>9</b>

Condo Solds - March 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of :

Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAILI	\$ 262,500	\$ 105,000	-60.0%	-\$157,500	2	1	-50.0%	-1
WAIANA	\$ 985,000	\$ 170,000	-82.7%	-\$815,000	8	10	25.0%	2
MAKAHA	\$ 150,000	\$ 131,000	-12.7%	-\$19,000	15	7	-53.3%	-8
<b>Leeward Region</b>	<b>\$ 136,000</b>	<b>\$ 137,950</b>	<b>1.4%</b>	<b>\$1,950</b>	<b>25</b>	<b>18</b>	<b>-28.0%</b>	<b>-7</b>
Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 372,500	\$ 34,700	-90.7%	-\$337,800	14	17	21.4%	3
<b>Makakilo Region</b>	<b>\$ 372,500</b>	<b>\$ 347,000</b>	<b>-6.8%</b>	<b>-\$25,500</b>	<b>14</b>	<b>17</b>	<b>21.4%</b>	<b>3</b>
Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALA MOANA	\$ 369,000	\$ 317,500	-14.0%	-\$51,500	18	15	-16.7%	-3
CHINATOWN	\$ 549,500	\$ 419,500	-23.7%	-\$130,000	3	2	-33.3%	-1
DILLINGHAM	\$ 345,000	-	-	-	2	-	-	-
DOWNTOWN	\$ 427,000	\$ 362,500	-15.1%	-\$64,500	13	18	38.5%	5
HOLIDAY MART	\$ 319,500	\$ 240,000	-24.9%	-\$79,500	10	3	-70.0%	-7
KAKAAKO	\$ 799,950	\$ 808,000	1.0%	\$8,050	27	19	-29.6%	-8
KALIHI AREA	-	\$ 300,000	-	-	-	3	-	-
KAPAHULU	\$ 330,000	\$ 363,000	10.0%	\$33,000	3	3	0.0%	0
KAPALAMA	\$ 259,000	\$ 315,000	21.6%	\$56,000	1	1	0.0%	0
KUAKINI	\$ 426,000	-	-	-	2	-	-	-
KAPIOLANI	\$ 445,000	\$ 487,500	9.6%	\$42,500	4	6	50.0%	2
MAKIKI	\$ 358,500	\$ 300,000	-16.3%	-\$58,500	2	2	0.0%	0
MAKIKI AREA	\$ 350,000	\$ 395,000	12.9%	\$45,000	20	34	70.0%	14
MCCULLY	\$ 249,000	\$ 237,500	-4.6%	-\$11,500	4	2	-50.0%	-2
MOILILI	\$ 310,000	\$ 407,500	31.5%	\$97,500	13	8	-38.5%	-5
NUUANU-LOWER	\$ 465,000	\$ 657,500	41.4%	\$192,500	5	4	-20.0%	-1
PAWAA	\$ 300,000	\$ 269,000	-10.3%	-\$31,000	1	1	0.0%	0
PUNAHOU	\$ 324,200	\$ 440,000	35.7%	\$115,800	4	2	-50.0%	-2
PUNCHBOWL AREA	\$ 323,300	\$ 460,000	42.3%	\$136,700	8	6	-25.0%	-2
PUNCHBOWL-LOWER	\$ 304,444	\$ 355,000	16.6%	\$50,556	4	3	-25.0%	-1
SALT LAKE	\$ 350,000	\$ 371,500	6.1%	\$21,500	19	22	15.8%	3
WAIKIKI	\$ 400,000	\$ 417,500	4.4%	\$17,500	93	114	22.6%	21
<b>Metro Region</b>	<b>\$ 380,500</b>	<b>\$ 400,000</b>	<b>5.1%</b>	<b>\$19,500</b>	<b>256</b>	<b>268</b>	<b>4.7%</b>	<b>12</b>
North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
WAIALUA	\$ 270,000	\$ 285,250	5.6%	\$15,250	5	4	-20.0%	-1
MOKULEIA	\$ 440,000	-	-	-	1	-	-	-
KUILIMA	\$ 690,000	\$ 644,000	-6.7%	-\$46,000	1	1	0.0%	0
<b>North Shore Region</b>	<b>\$ 335,000</b>	<b>\$ 325,000</b>	<b>-3.0%</b>	<b>-\$10,000</b>	<b>7</b>	<b>5</b>	<b>-28.6%</b>	<b>-2</b>
Pearl City Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIEA AREA	\$ 268,000	-	-	-	1	-	-	-
AIEA HEIGHTS	\$ 508,000	-	-	-	2	-	-	-
HALAWA	\$ 321,000	\$ 400,000	24.6%	\$79,000	3	1	-66.7%	-2
MANANA	\$ 315,000	\$ 205,000	-34.9%	-\$110,000	1	5	400.0%	4
MILITARY	-	\$ 480,500	-	-	-	1	-	-
NAVY FEDERAL	-	\$ 330,000	-	-	-	1	-	-
NEWTOWN	\$ 441,500	\$ 467,500	5.9%	\$26,000	2	2	0.0%	0
PEARL CITY LOWER	-	\$ 344,000	-	-	-	1	-	-
PEARLRIDGE	\$ 362,500	\$ 400,000	10.3%	\$37,500	14	21	50.0%	7
WAIU	\$ 310,000	\$ 435,000	40.3%	\$125,000	3	2	-33.3%	-1
WAILUNA	\$ 455,000	\$ 275,000	-39.6%	-\$180,000	1	2	100.0%	1
<b>Pearl City Region</b>	<b>\$ 360,000</b>	<b>\$ 379,000</b>	<b>5.3%</b>	<b>\$19,000</b>	<b>27</b>	<b>36</b>	<b>33.3%</b>	<b>9</b>

Condo Solds - March 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of :

Waipahu Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
WAIKELE	\$ 399,000	\$ 425,000	6.5%	\$26,000	9	5	-44.4%	-4
ROYAL KUNIA	\$ 320,000	\$ 402,000	25.6%	\$82,000	3	2	-33.3%	-1
VILLAGE PARK	-	\$ 355,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$ 190,000	\$ 222,000	16.8%	\$32,000	5	3	-40.0%	-2
WAIPIO GENTRY	\$ 273,000	\$ 355,000	30.0%	\$82,000	4	5	25.0%	1
<b>Waipahu Region</b>	<b>\$ 320,000</b>	<b>\$ 363,250</b>	<b>13.5%</b>	<b>\$43,250</b>	<b>21</b>	<b>16</b>	<b>-23.8%</b>	<b>-5</b>