

Del Osman Realty, Inc.  
733 Bishop Street, Suite 1835  
Honolulu, Hawaii 96813

23 Dec 2005

Dear Kay,

It's amazing that we have been in our home for over three months. We are very pleased with our decision to purchase and your help was a true blessing throughout the whole process. You invested not only your time, but also yourself into finding us the perfect home. During the busy summer season, we felt as though we were your only clients. You helped us get acquainted to the island from Hawaii Kai to Mililani and many different areas in between.

Your attentiveness to our concerns and questions demonstrated your professionalism and dedication. We truly appreciate your unceasing efforts to make sure that every detail was properly completed. Whether setting appointments, writing the purchase offer, or guiding us through the labyrinth of stacks of closing paperwork, your quiet patience, extensive knowledge, and step by step instruction reassured us as we crossed the threshold into home ownership.

Becky and I extend our heart felt thanks to you for making this whole process, which held so much potential for surprises, uneventful. We would enthusiastically recommend your services and Del Osman Realty to anyone in need of experienced, competent real estate professionals. We thank you very much for your service and we are grateful for your friendship.

Respectfully,

A handwritten signature in dark ink that reads "Thomas & Becky Black". The signature is written in a cursive, flowing style.

Thomas & Becky Black